

**UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF INDIANA
HAMMOND DIVISION**

UNITED STATES OF AMERICA,

Plaintiff,

v.

CASE NUMBER: 2:22CR00096 GSL

DAVID WINCHELL,

Defendant.

_____ /

DEFENDANT'S SENTENCING MEMORANDUM

The Defendant, David Winchell, submits the following for the Court's consideration at the sentencing herein:

I. The Sentencing Guidelines

The United States Probation Office has recommended, based on a Criminal History Category I, and a Total Offense Level of 33, that Mr. Winchell's sentencing guideline range should be 135 to 168 months. Mr. Winchell initially objected to this calculation but has notified U.S. Probation and the U.S. Attorney's Office that he withdraws his objection.

II. Proposed Conditions of Supervision

The undersigned has reviewed the proposed conditions of supervision with Mr. Winchell. The Defendant has no objections to the proposed conditions of supervision.

III. Sentencing Factors under 18 U.S.C. § 3553(a) for the Court's Consideration

A. Family History

David Winchell is forty-eight (48) years old. He was born in Hammond, Indiana. Mr. Winchell was raised by his parents, Donald Winchell and Dawn Winchell. Despite his parents' divorce, he had a good childhood. Growing up, he spent a significant amount of time with his

paternal grandparents in Munster, Indiana, and was active in the St. Paul Lutheran Church and School. Mr. Winchell enjoyed his time at St. Paul Lutheran School immensely. His mother currently resides in Florida and has significant health problems.

Mr. Winchell is married to Teresa Winchell. The couple share three (3) children. Mr. Winchell and his family had been residing in Valparaiso, Indiana, when they decided to relocate to California in 2020.

Mr. Winchell is at a life stage where his family relationships and community ties have deepened and stabilized. He has been married since 2007, a marriage spanning more than nineteen (19) years, and is the father of three (3) children, now nineteen (19), eighteen (18), and thirteen (13).

Despite his current incarceration in the Porter County Jail in Valparaiso, Indiana, he and his wife have frequent contact. Teresa expresses a strong desire for his return to the family home and she has been struggling with Mr. Winchell's absence. She has lost a significant amount of weight due to the anxiety and stress caused by his absence.

Mr. Winchell's relationships are not abstract sentiments; they reflect genuine, ongoing bonds that provide both motivation for lawful conduct and a foundation for successful reintegration.

Mr. Winchell's home in Rohnert Park, California has been assessed and is suitable for supervision. This verified stable residence, combined with his wife's commitment to his return, provides a concrete basis for believing that Mr. Winchell can successfully reintegrate into the community under appropriate conditions of supervised release. The presence of family support and a stable residence are factors that courts properly consider in assessing a defendant's prospects for rehabilitation and law-abiding conduct.

Both his immediate family (Exhibit A and Sentencing Video), extended family (Exhibit B), and friends (Exhibit C) remain supportive of him.

B. Offense Conduct

Mr. Winchell has demonstrated clear and unequivocal acceptance of responsibility for his conduct related to this offense.

In 2017, Mr. Winchell became interested in the burgeoning legal marijuana business and the opportunities associated with that industry, as states began legalizing medical and recreational marijuana. He began traveling to attend business seminars related to the marijuana industry and began making contacts with marijuana regulators and distributors. In 2017, Mr. Winchell attempted to convince his wife to relocate their family to California, so he could pursue this opportunity. However, the timing was not right for his family to move from Valparaiso, Indiana. Unfortunately, he began engaging in conduct that is the basis for the instant offense.

Mr. Winchell has entered a guilty plea to a lesser included offense to Count 1, conspiracy to distribute marijuana, and Count 3, conducting a financial transaction in interstate commerce with the purpose of concealing proceeds from the conspiracy to distribute marijuana.

The offense involved marijuana exclusively, not harder drugs such as cocaine, methamphetamine, or heroin. While marijuana distribution remains a serious federal crime, the absence of more dangerous controlled substances reflects a meaningful distinction in the nature of the offense. The Guidelines base offense levels and enhancements already account for the seriousness of marijuana distribution; the requested sentence does not minimize the illegality or gravity of the conduct but recognizes that marijuana distribution, while substantial, occupies a different position on the spectrum of drug offenses than trafficking in more potent and dangerous drugs.

In addition, Mr. Winchell's offense conduct included no violence, weapons, threats, or identifiable victims. The operation was a consensual drug enterprise, not one involving force, coercion, or direct harm to identifiable individuals. This absence of violence and victimization is a meaningful circumstance that distinguishes the nature of the offense from trafficking operations that involve weapons, threats, or violence against people.

While Mr. Winchell received a 4-level enhancement under U.S.S.G. § 3B1.1(a) for being an organizer or leader of criminal activity involving five or more participants, the specific nature of his role warrants careful consideration. The evidence establishes that Mr. Winchell coordinated deliveries and collections among existing co-conspirators and maintained the Knox barn as a distribution hub. However, the evidence also shows important limitations on his role: 1) Mr. Winchell did not manufacture the marijuana and marijuana products; 2) Mr. Winchell did not control the supply chain, as a co-conspirator codenamed "Outlaw" handled procurement of drugs, often from California; 3) Mr. Winchell did not set prices or make strategic decisions about the conspiracy's operations; and 4) Mr. Winchell's role was to coordinate deliveries and collections among existing co-conspirators.

This role, while properly subject to the organizer/leader enhancement, is that of a middleman or broker rather than a high-level drug trafficker who controls supply, pricing, or strategic operations.

Similarly, while money laundering occurred, the laundering scheme was limited in scope and relatively unsophisticated. The IRS identified approximately \$99,000 in laundered proceeds. The laundering method of converting cash to money orders and then making credit card payments reflects a straightforward concealment approach rather than an elaborate multi-layered financial scheme. The Guidelines' application for money laundering enhancements appropriately

reflects this conduct; the requested sentence acknowledges that the laundering, though present, was not the hallmark of an elaborate financial crime operation.

C. Education and Employment

Mr. Winchell attended Highland High School through the 12th grade. He obtained his GED one (1) month later in July 1995. The next fall Mr. Winchell enrolled at Purdue University Calumet. He finally completed an associate's degree in business from Purdue University Calumet in 2014. Mr. Winchell later earned his Investment Company and Variable Contracts Products Representative (Series 6) and General Securities Representative (Series 7) licenses through the Financial Industry Regulatory Authority in 2016.

Mr. Winchell has a good history of lawful employment. He is a hard worker. After relocating to California, he was primarily responsible for maintaining his family's household and was working as a part-time usher at a California casino event space.

Mr. Winchell performed lawncare and landscaping immediately after high school. He also worked at several local pizza restaurants. Mr. Winchell secured his bartending license and worked at a local bar, where he was introduced to his wife in 2006.

After meeting his wife, Mr. Winchell began working for Milan Kasich. Initially, he was performing property management in East Chicago. Mr. Winchell was responsible for collecting rent and overseeing renovation work on the properties acquired by Mr. Kasich.

As noted above, Mr. Winchell obtained his Series 6 and Series 7 licenses and began his career in financial planning. However, Mr. Kasich approached him with an opportunity to invest in Ocean's Gentlemen's Club in Bedford Park, Illinois. Mr. Kasich had a minority interest in the club. Mr. Winchell invested and was given a one-half percent (.5%) interest in exchange for fifteen thousand dollars (\$15,000.00) and his agreement to forgive money that was owed to him.

Mr. Winchell was then installed as the businesses chief financial officer (CFO). Six weeks after starting this venture and due to a dispute with the majority stakeholders, Mr. Kasich and Mr. Winchell were forced out. The venture went bankrupt and his investment was lost.

Mr. Winchell continued his financial planning services and hoped to assist some of the entertainers that he had worked with at Ocean's Gentlemen's Club. Ultimately, he found it difficult to get this client base to focus on their future.

Mr. Winchell has always been a "dreamer." He watched as some of his associates took "big swings" and "hit it big" and had planned to do the same. While Mr. Winchell has continually sought situations that had the potential for improving his family's financial situation, now he realizes that a "slow and steady" approach favored by his wife is the correct path for his family.

D. Physical and Mental Health

Mr. Winchell is in good physical health. Despite some childhood injuries and being involved in a significant automobile collision, he does not have any ongoing physical health issues.

Mr. Winchell has no history of mental health issues or treatment. Mr. Winchell's first mental health evaluation occurred while on Pretrial Supervision due to a court ordered competency evaluation.

At the time of the competency request, Mr. Winchell had concerns that his attorney was not working in his best interest. After discussing these concerns with his attorney, Mr. Winchell was under the impression that his attorney would no longer be representing him.

Mr. Winchell was in the process of seeking to replace his attorney and was surprised to learn that his attorney had requested a competency evaluation and that it had been ordered

without his participation in the proceedings. After being advised by another attorney regarding the need to comply with the court ordered evaluation, Mr. Winchell contacted the court appointed forensic examiner, Dr. Amanda Gregory.

Unfortunately, during the telephone conference on August 17, 2023, the Court believed that Mr. Winchell was being uncooperative in responding to the Court's inquiry regarding the status of the independent medical exam that had been ordered on July 13, 2023. As a result, the Court revoked Mr. Winchell's bond. Mr. Winchell was taken into custody in the N.D. of California on August 30, 2023.

On September 28, 2023, Mr. Winchell appeared in the N.D. of Indiana and the Court ordered that he undergo a psychological examination with the Bureau of Prisons (BOP). Mr. Winchell was then subjected to what is commonly referred to as "diesel therapy" by federal inmates. He was transported between multiple BOP holding facilities and BOP institutions during the competency evaluation process, before finally being returned to the N.D. of Indiana for a competency hearing on January 11, 2024. During this process, Mr. Winchell's first attorney withdrew, and substitute counsel entered their appearances for Mr. Winchell.

While Mr. Winchell's bond was revoked due to noncompliance with the competency evaluation process, it should be understood in its proper context. The revocation was directly tied to the competency evaluation process itself, which was a procedural matter that has since been resolved. Mr. Winchell was subsequently found competent and returned to bond, demonstrating that the underlying issue was procedural rather than substantive.

The revocation episode does not reflect a pattern of non-compliance or a fundamental inability to follow court orders by Mr. Winchell. Rather it reflects a discrete incident during a period of legal uncertainty regarding competency. The fact that Mr. Winchell was returned to

bond after the competency finding was resolved indicates that the Court itself determined that the circumstances warranting revocation no longer existed. His current acceptance of responsibility and cooperation with the legal process, demonstrated by his guilty pleas and his participation in these proceedings, show that he has moved beyond this episode and is committed to compliance with the conditions of his sentence imposed by this Court.

E. Substance Abuse History

Mr. Winchell has a history of substance usage. He at times has been a daily user of marijuana. Mr. Winchell stopped using marijuana between 2014 and 2018 but had resumed daily usage leading up to his release on pretrial supervision.

Mr. Winchell first consumed alcohol at age twelve (12). He reported consuming alcohol heavily after ceasing his marijuana usage in 2014. Mr. Winchell was able to limit his alcohol consumption after 2018, and his usage became more social.

At approximately age seventeen (17), Mr. Winchell completed a substance abuse treatment program at Charter. While on pretrial release, he refrained from using marijuana without the need for therapeutic intervention.

Mr. Winchell's cessation of daily marijuana use since his release on pretrial supervision demonstrates his capacity to modify his behavior. His history of prior treatment and his current screening results suggest that substance abuse treatment and structured supervision can effectively address this aspect of his history.

Mr. Winchell realizes that he was using marijuana to help him deal with the stress of everyday life. He recognizes that he cannot continue to illegally use marijuana.

F. Pretrial Release, Current Incarceration, and Plan for the Future

On September 28, 2022, Mr. Winchell self-surrendered in the Northern District of California. At his initial appearance, he was released on conditions and ordered to appear in the Northern District of Indiana on October 13, 2022. After appearing on October 13, Mr. Winchell was released on a twenty-thousand-dollar (\$20,000.00) appearance bond with the previously imposed conditions.

Mr. Winchell continued to reside in the Northern District of California with his family. He was detained for the competency evaluation noted above and again detained at the Porter County Jail after entering guilty a plea to Count 1 and Count 3. Mr. Winchell had no issues while on pretrial releases and was able to abide by the conditions of his bond. Similarly, he had no disciplinary issues while undergoing the competency evaluation in the BOP and has had no disciplinary issues while in the Porter County Jail awaiting sentencing.

Mr. Winchell regrets not being available to provide both emotional and financial support to his family. He recognizes that they are suffering because of his decisions and he desperately wants to make it up to them. He hopes to find stable employment upon his release and to continue to provide support and care to his parents and children.

IV. Defendant's Recommended Sentence

The Court must impose a sentence sufficient, but not greater than necessary, to comply with the purposes of sentencing, and in determining the particular sentence, must consider the nature and circumstances of the offense and the history and characteristics of the defendant. 18 USCS § 3553. The Sentencing Guidelines, while advisory, serve as the starting point and initial benchmark for this analysis. 18 USCS Appx § 836. The court retains discretion to impose a sentence outside the Guidelines range when the § 3553(a) factors, considered as a whole, justify

a variance.

There has been a seismic shift in marijuana laws across the United States. The shifting sentiment began as early as 1973, with Oregon decriminalizing possession of less than an ounce of marijuana. It gained momentum in 1996 with California legalizing medical marijuana. In 2012, the change continued with Colorado and Washington becoming the first two (2) states to legalize the recreational use of marijuana.

As of 2026, twenty-five states and Washington, D.C., have legalized recreational marijuana use for adults. Other states have legalized marijuana use for medical purposes and others have decriminalized possession of marijuana.

While marijuana remains illegal in Indiana. Indiana Governor Mike Braun has recently in an interview with WOWO's Fort Wayne Morning News, stated that the "crescendo will rise" in the call to legalize marijuana, given regional dynamics, law enforcement buy-in, and the fact the "over half of Hoosiers probably smoke it illegally." ONE-ON-ONE WITH GOVERNOR MIKE BRAUN - WOWO NEWS/TALK 92.3 FM AND 1190 AM, <https://wowo.com/one-on-one-with-governor-mike-braun>.

This is not to suggest the current federal prohibitions regarding marijuana have changed during this same time period. However, as early as 2013, the U.S. Department of Justice under the Cole Memorandum directed U.S. Attorneys to refrain from prosecution of marijuana distribution being conducted under state regulation. OFFICE OF PUBLIC AFFAIRS | JUSTICE DEPARTMENT ANNOUNCES UPDATE TO MARIJUANA ENFORCEMENT POLICY | UNITED STATES DEPARTMENT OF JUSTICE, <https://www.justice.gov/archives/opa/pr/justice-department-announces-update-marijuana-enforcement-policy>.

While the Cole Memorandum was rescinded in January 2018, the current DOJ policy does not prohibit prosecution of state-regulated marijuana distribution, but instructs U.S. Attorneys to weigh all relevant factors, including federal priorities, seriousness of the crime, deterrence, and community impact.

In 2022, former President Joseph R. Biden, Jr., directed the Secretary of Health and Human Services to initiate the administrative process to review how marijuana is scheduled under federal laws, as it was classified in Schedule I of the Controlled Substances Act, noting that it was classified at the same level as heroin, and more serious than fentanyl, when those drugs were driving the overdose epidemic. STATEMENT FROM PRESIDENT BIDEN ON MARIJUANA REFORM | THE WHITE HOUSE, <https://bidenwhitehouse.archives.gov/briefing-room/statements-releases/2022/10/06/statement-from-president-biden-on-marijuana-reform>.

In December 2025, President Donald J. Trump issued Executive Order 14370, requesting that medical marijuana and cannabidiol (CBD) be reviewed for rescheduling under the Controlled Substance Act. <https://www.govinfo.gov/content/pkg/FR-2025-12-23/pdf/2025-23846.pdf>.

There are no less than twenty (20) marijuana dispensaries located across the state line in New Buffalo, Michigan. One cannot drive eastbound on Interstate 94 without being bombarded by billboards tempting northwest Indiana residents and other travelers to cross the border and “forget” about Indiana. The number of marijuana dispensaries in the area has earned it the label of being the “Midwest Cannabis Capital.” It is estimated that sixty percent (60%) of sales are generated from out-of-state individuals, with the majority being from Indiana, due to legality, and Illinois, due to lower prices. Likewise, there are over thirty (30) marijuana dispensaries located across the state line in Cook County, Illinois.

According to the Michigan Cannabis Regulatory Agency, Southwest Michigan adult use dispensaries sold 196,780 pounds of marijuana and edibles, with an additional 654,362 fluid ounces of infused liquids, for total revenue of \$85,768,157 in March 31, 2026, alone. (Exhibit D) According to the State of Illinois 2025 Annual Cannabis Report, Cook County dispensaries generated \$57.3 million dollars in revenue.

Mr. Winchell acknowledges that his conduct, that involved the distribution of marijuana, outside any state regulation that would “legalize” it, is clearly unlawful. However, given the above, it would appear that the need for both specific and general deterrence, as well as the need to protect the public, could be served by a substantially below-Guidelines sentence.

Despite any aggravating circumstances, as noted above, there are several offense circumstances that support a below-Guidelines sentence. Mr. Winchell’s offense involved only marijuana distribution, not more serious drugs; included no violence, weapons, or threats, and harmed no identifiable victims. Mr. Winchell’s role as a middleman and broker is less aggravating than if he had been a high-level trafficker. Mr. Winchell’s money laundering was limited and unsophisticated.

Similarly, Mr. Winchell's history and characteristics strongly support a below-Guidelines sentence. At age forty-eight (48), he is a true first-time offender with no prior convictions or juvenile adjudications. This distinction carries substantial weight in the sentencing calculus. A defendant with no criminal history presents a fundamentally different profile from one with a pattern of criminal conduct. The absence of prior convictions suggests that Mr. Winchell's conduct in this case, while serious enough to warrant prosecution, does not reflect a trajectory of criminal behavior or a demonstrated inability to conform his conduct to the law over a lifetime.

Mr. Winchell's substance abuse history is treatable and does not reflect ongoing, untreated addiction. His employment history demonstrates capacity for lawful work and economic self-sufficiency. Mr. Winchell's competency valuation confirmed his competency and found no mental disease or defect affecting his future mental health.

Under the circumstances of this case, a sentence of time served, followed by six (6) years of supervised release with the first three (3) years on home detention with electronic monitoring, is a reasonable and appropriate sentence under the factors enumerated in 18 U.S.C. § 3553.

If the Court imposes a further term of incarceration, Mr. Winchell would request the following recommendations: 1) that he be incarcerated as close to the N.D. of California as possible, with consideration of placement at FCI Lompoc I or FCI Lompoc II, to allow for family visitation; 2) that he be given credit for any time already served; 3) that he be allowed to participate in a vocational training program and the prison industries program; 4) that he be allowed to participate in RDAP; and 4) that he be allowed consideration for placement in the residential re-entry program.

Dated: April 22, 2026.

Respectfully submitted,

Northern District of Indiana
Federal Community Defenders, Inc.

By: s/ Peter L. Boyles
Peter L. Boyles
2929 Carlson Drive, Suite 101
Hammond, Indiana 46323
Phone: (219) 937-8020
Email: Peter_boyles@fd.org

CERTIFICATE OF SERVICE

I hereby certify that, on April 22, 2026, I electronically filed the foregoing with the Clerk of the Court using the CM/ECF system which sent notifications of such filing to all parties of record.

s/ Peter L. Boyles

April 5, 2026

Dear Honorable Gretchen S. Lund,

My name is Teresa Winchell, and I am the wife of David Winchell. I would first like to thank you for your time reading this letter and hopefully I am able to convey to you more about David in a positive light. Quick background, David and I have been married for over 19 years and we have three amazing children, Max 19, Jacob 18 and C 13. I grew up in Valparaiso where I lived for 42 years before moving to California. I attended Purdue and Valparaiso University and I have been a RN for almost 26 years.

Where do I begin to write about David? Even as I write this sentence, I am flooded with emotion. David is my person. Anyone can say someone is selfless and kind, but honestly David is the epitome of a genuine good person. It may seem counter intuitive to say someone is a good person when they are pleading guilty to federal charges, but these charges do not define David in my eyes. There are so many instances that come to mind over our 20 years together where David has shown me what a caring person he is for others. When our boys were little, David's best friend Ray was diagnosed with colon cancer. Ray did not have close family so besides the home health nurses, David became his caretaker. David learned how to administer his IV nutrition and change his colostomy bag. I remember feeling slightly resentful because this took time away from our family, but looking back, I am so thankful he was able to help his friend until he unfortunately passed. I still see Ray's military tags in David's drawer.

The most important thing to David is family. Time with the family means everything to him. David always made a point to want family dinners where tech was put away and we could just be together. Even now, while David is in custody, he always reminds us to sit down at the end of the day to eat together. I look forward to the day when he can join us. Not only does our immediate family mean so much to him, but he is so close with his parents, siblings and extended family. Keeping everyone connected is important to him. I remember him even setting up a Winchell family reunion at Wicker park.

Another thing about David is his faith. I understand that some people can be turned off by someone having a strong faith and love for God, but I cannot skim over that because that is a huge part of David. When we lived in Valparaiso, we were members of St Andrews Episopal church. David was even asked to be part of the committee when they were finding a new priest. I remember when David and I first started dating I saw a bible on his nightstand. Little did I know that he read the bible three times. Ironically I am writing this on Easter. A few years ago I remember getting the children traditional Easter baskets. David got the children each their own

EXHIBIT A

bibles and wrote inside of each. I know that not everyone has a strong belief in God, but our faith is what is continuously helping us navigate day after day. David is very close with his mom, Dawn. I remember when his mom was going through a hard time physically and she would call late at night in pain. He would read her bible verses on the phone until she fell asleep.

I could not ask for a better father to our children. Growing up the children had a Dad who was present. He read the books at night, helped with homework and volunteered to coach so many of their activities. David was the fun Dad who helped out at field day. David has been very honest with them about the mistakes he has made and the choices that have ultimately led him to where he is today. The thing is, the children forgive him and love him unconditionally. They unfortunately are the one who silently suffer. The thought of Jacob not having his Dad see him graduate high school this year crushes me. Not for David, but for Jacob. It makes me so sad to think he will look up and only see me. Jacob unfortunately internalizes his sadness. A few weeks ago Jacob was to be at work (Auto Zone) and he was at home. I asked him what happened and he said he just couldn't do it. The image of seeing his Dad the night before on the video call in jail was weighing heavy on his heart. Jacob kept saying, "my Dad is a good guy." We spoke to David that night and he told Jacob not to worry about him and he will be fine. He told Jacob to take little steps each day to become a better man. Read out loud to strengthen your speaking skills and go to the gym to exercise the negative thoughts away. When David was with us, he made Jacobs lunch each day and in it he wrote a motivational quote or bible verse to keep Jacob's spirits up. If you were to look in Jacob's drawer, they are all there. He saved each one. Our daughter, C is the light of David's life. He took daily pictures for 2 ½ years to document her from birth. I thought it was crazy at the time, but what memories I can look back on. C and her Dad have such a special relationship. They love telling "Dad jokes" and playing tennis together. David is so patient with her. Teenage girls can be difficult with their moods, but David has such a way of connecting with her. David would take and pick C up from school and they would talk about middle school drama. She feels safe confiding in her Dad. I hope he is able to be with her as she navigates high school. I never saw or heard David show raw emotion until he broke down missing his daughter. He has tried to remain stoic for them, but he is human and you cannot always suppress your feelings. Max, our eldest, is in college majoring in kinesiology and wants to ultimately become a physical therapist. Max is a man now, but will always need his Dad for advice in the coming years. David asked Max to be the man of the house until he comes home, and Max is doing a wonderful job.

All of the children have handled the past 6 ½ years of uncertainty as well as to be expected. I think it is a testament to David as a father what great children we have. They are all so smart, kind and grounded. I could not be more proud of them. They are resilient. Never have they gotten into trouble. They are seen in high regard from teachers, coaches, parents and employers. This is because they have a great father.

Once David has completed his sentence, I know his future will be bright. David is so intelligent. He made terrible life choices and had poor judgement, but I know he will accomplish something great in life. David graduated from Purdue with a business degree, passed a series 7 financial exam and at one point in high school he was 13th in his class. He is an avid reader and lifelong learner. At one point he was just taking random college classes to learn what interests him. He loves the library and is such a book hoarder. I have asked David what his dream job would be and he said he would love to have a non for profit coffee shop with books everywhere. He wants showers in the back of the coffee shop and a clothes donation center where the homeless can feel safe and humanized. Whatever job David has had during the time I have known him, he is an ideal employee. He strives to do the best he can. David has always had the motto, "How can I serve others." and "If you are on time, you are late." David works with integrity. He never tries to do the minimum and get by. Before he was taken into custody, David was working the event center at Graton Casino and had been asked to start setting up lights for concerts. Hopefully he is able to find meaningful work despite the label of a felon after he has served his time. It sounds terrible to say, but I have always felt David was wasting his intelligence. He is truly an enigma wrapped in a riddle.

This situation has brought David and I closer than ever. It has made us realize what truly is important in life. I'm sure some wives would not deal with this well, but I am committed to David. I will be here waiting for him and supporting him however I can. Im not saying this has been easy. I have been angry, but I have forgiven David. I know he is sorry for what he has done, and if he could go back he would not make the same decisions. I cannot wait until we have a "normal" life.

Thank you, Judge Lund for taking the time to read this and I hope I was able to convey what a special person David is to us all.

Sincerely,

Teresa Winchell

Max Winchell

04/08/26

Character Letter for David Winchell

Dear Honorable Judge Gretchen Lund,

My name is Max Winchell, and I am the oldest son of David Winchell. I am 19 years old and currently a freshman at Santa Rosa Junior College. I was awarded a scholarship to attend Simpson University for the bass fishing team, but I decided it was better to obtain my associates in kinesiology locally and then further my education for physical therapy at a state school.

My father, David, has been very prevalent in my life and always available. Whether it was as simple as taking me to school, or volunteering for sports when I was young, he was always there for me. I always felt close to my dad as he is very open and honest. My dad was never somebody to try and speak around topics. He is very upfront and honest, and stands for what he believes. It's something I could trust about my dad, making him approachable and trustworthy. The characteristics and morals he holds himself too are what I try to emulate, because I want to be just as good of a father as he is.

My dad seems to be able to get along with anyone. All my friends were cool with my dad. Back when we lived in Indiana, me and my buddies would all play basketball together. We always had a blast. Even now when I go on walks with my dog, I have people who come up and ask where he is. My dad never seemed to get on anyone's bad side. He leaves a positive impression on people when he meets them. My dad is one of the most high spirited people I know. While he isn't oblivious to the problems of everyday life, he never wavered from the

Winchell 2

positive side of things. He knew at some point that the situation he was in would put him away from his family, so every moment together was important to him. My dad always just wanted our family to spend time together. That is probably one of my biggest takeaways from my father. He is a man who loves his family over everything. My dad prioritizes all of us before himself. I've been in households and experienced selfishness amongst people in other households. I would always find myself comparing those situations to my father because he just never did any of that. My dad is just so different in that aspect. If our family was hungry, he ate last. If we needed favors, he would make time.

My dad was always was finding ways to spend time with my siblings and I. I love to fish, and while he doesn't fish himself, he always was willing to tag along just to spend time with me. We would go fish at Clearlake and it was always fun to catch fish with him because the moments spent with him were what truly mattered. My father always preached to listen more than to talk. I like to ramble about random topics like lifting weights or fishing, and I always felt acknowledged when speaking to him. He was always great to talk to because of that. My dad is just a well rounded person. He is a kind and considerate and an amazing role model of a father. I hope to be as caring and selfless as my dad as I grow into an adult.

Thank you, Judge Lund for reading my letter. I hope my dad is with the family soon because we miss him.

Sincerely,

Max Winchell

April 06, 2026

Dear Honorable Gretchen S. Lund,

My name is Jacob Winchell, and I am the middle child of the Winchell Family. I'm currently a student at Technology High School, a senior that is soon to graduate. My father David Winchell, is someone who I have lived with as his son and got to know for basically my entire life of 18 years. I accept him as the best father to our family, and has contributed so much to us as a whole.

My dad is very honest, kind, and a great person to the community as a whole. He's made his mistakes in life, but has overall committed to being a better person. Making friends is his kind of thing, and I've noticed a lot of people know him in the community and neighborhood where I live right now. He's hard working and diligent at what he does, whether it be for the family or helping others. At the gym in Petaluma, he has gotten to know and encourage people to work harder, including me. He has been my motivating factor in coming along with him to get a good workout with him.

Another kind-hearted attribute I'd like to note about him is that he would take us to the beach, hike a mountain, or through the woods, when my spirits are down. He knows that nature is effective for helping deal with mental health, and is willing to do whatever to help me feel uplifted. He writes quotes from the bible for when I go out to school for my lunch period, to remind me that he is there to help me and cares for me so much. I could not ask for a better father, because he has been supportive by my side no matter what happens.

My dad has proven to me how strong he is, in the mind, body, and in the spirit. He went to the gym as often as he could, read a lot of books, and never gave up for us. My dad has become such a huge inspiration on how I can become a better person for myself and the people around me. He has helped me prepare for adult life, with buying a car, and getting my driver's license. I have come to realize that he has done so much for me and my siblings, and we are super grateful for how great of a father he is.

Sincerely, Jacob Winchell

Dear Honorable Gretchen S. Lund,

My name is Casemera Winchell and I am 13 years old in 8th grade. My dad is David Winchell, and I'd like to tell you about him. Everyday, when my dad was here to pick me up from school, he would always ask me how my day was. He would make silly jokes that would brighten my day so much and we would always have the best time together. Right after school, he always made sure I was fed and would always cook me something no matter how busy he was, or how little time he had. Every day I wish I had spent more time with him and didn't take it for granted. My dad has been there for me my whole life, and has shaped me into who I am. One thing that I loved doing with him was playing tennis and whenever I was in the mood for it, he was always ready to play no matter what. Looking back, he made my experience growing up so much fun. When I used to play basketball, he coached for my team, making it so much more enjoyable. When I was little he would play dolls, grocery, and kitchen with me out of his own will so I wouldn't play alone. My dad always pushed me to become the best version of myself and would always help me with it. Whenever I would ask for something, he would always fulfill my request but would try teaching me how to do it myself at the same time. We have the funniest inside jokes with each other and my dad has never failed to make me laugh. My dad also helps my mom and my siblings out so much. My dad always makes sure my mom is comfortable and fed when she gets back from work and keeps her happy. I also see my dad help my brothers out in so many different aspects whether it's health, mental health, sports, school, etc. He's the best dad I could ever wish for and it makes me sad thinking about the fact he won't be able to see my 8th grade graduation or my brother's high school graduation. I really want my dad to at least be here for my high school years. My dad's case has also peaked my interest in the Justice system

and I'll be focusing on that in high school. I know that my dad is regretful of his decisions and will never do anything of the sort again. Thank you for your time and reading this.

Sincerely, Casamera Winchell

Donald L Winchell

The Honorable Gretchen S Lund

United States District Court

Northern District of Indiana

5400 Federal Plaza

Hammond, IN 46320

Dear Judge Lund,

I am writing to you on behalf of my son David Winchell. He will be facing sentencing soon and I would like to give you a little information for you to consider regarding who he is as a son, father, and a person in our society.

I am David Winchell's father. I am 75 years old, and I currently work full time as a truck driver for Frozen Food Express. I have been driving a truck for this company for 10 years. David's mother and I divorced when he was quite young, but I have remained in his life throughout the years and I feel that we have a very close relationship.

David is highly intelligent. We were told at a very young age, by several teachers, that he was gifted. They wanted to accelerate his learning but we refused because we thought he was too young for that and wanted him to enjoy his early years in school. Problems and puzzles were something he was very good at. He has an extraordinary ability to retain what he reads and he is an avid reader. However he doesn't read novels and entertaining books. He reads things about the stock market, bitcoin, and numerous other things that I could never sit down and read. He reads to learn would be my observation.

You may not believe me in my next statement, but it is so very true. David is an extremely kind, generous, spiritual, laid back, and good hearted person. He wouldn't hurt anyone, with words or in any way whatsoever. I have a bit of a temper as does his mother and his other siblings. But somehow that trait was not passed on to him. There was an event that happened some years ago, where an individual he knew stole a great deal of money and property from him. His response to this was, "It's only money. I can always earn more

money". There was no thought whatsoever of confronting the person who was responsible! I don't think that I could have had that kind of restraint.

My mother recently passed away. She was nearly 94 years old. In her later years she was confined to her bed, unable to walk and almost totally blind. David made it a point to call her on a regular basis to chat with her and pray for her. Everytime he came to town from California he always took the time to visit with her for a couple of hours. My mother was so happy after his visits, whether by phone or in person. She would always tell me what a good heart he had and the kindness he showed her.

David and his wife Teri have raised 3 wonderful children. He really loves and cares for his family. Even though he had a poor example of what a father should be, (myself), he has turned out to be an outstanding example of fatherhood. His children excel in sports as well as academics. He has been instrumental in guiding them by coaching, attending school functions, encouragement, and teaching them things that benefit them in life as well as school. His children know they are loved and return that love to him. Family means everything to him. His children love him unconditionally and miss him terribly.

I know that I am all over the place with this letter, and I apologize for that. In closing, I know that your job is an extremely difficult one, and the decisions that you have to make are life changing in many cases. I just want you to know that I am not over stating anything regarding my son, David Winchell. He has made mistakes, but he really is the kind and gentle person that I have described in this letter. I know that he is remorseful and would never do anything like this again. Please consider this in your sentencing.

Thank you for taking the time to read this letter. Should you have any questions or concerns, please don't hesitate to call me.

Sincerely,

A handwritten signature in cursive script that reads "Donald L. Winchell". The signature is written in black ink and is positioned above the printed name.

Donald L Winchell

Dionne Winchell
3425 Franklin Street
Highland, Indiana 46322

April 2, 2026

The Honorable Gretchen S. Lund
United States District Court Judge

Dear Judge Lund,

My name is Dionne Winchell, and I have lived in Highland, Indiana for the past 38 years. I have been employed by JP Morgan Chase for the past 32 years and raised my two (now grown) kids in Highland. I am writing this character reference letter on my younger brother David Winchell's behalf. I have 3 brothers and David is the youngest of us four siblings. Growing up being the only girl in the house, my brothers Danny & Donnie loved to antagonize me, (as siblings do sometimes), but David never joined in. David has always been a gentle soul. I cannot think of anybody who has a bad word to say about him. I've never seen him angry in all his life. Selfless would be a word I would use to describe my brother. He has always put others first.

About 6 years ago our mom's health took a pretty bad turn and we thought we were going to lose her. All of us siblings traveled to Florida to be by her side. Thankfully, she pulled through and is still with us today, but during this weeklong visit we all stayed at her house and would visit her at the hospital daily. During the evenings/nights when we couldn't be at the hospital with her, she would be anxious. David would sit on the phone with her through all hours of the night reading Bible scriptures to her trying to calm her. He was such a calming presence to her during this time, to all of us. While my mother has raised us all to believe in God, I have always been most in awe of David's faith. In November of 2025, my brother Danny's 18-year-old son tragically died in a motorcycle accident. My brother David flew in for his services and gave our brother Danny a Bible of his that he loved. He said it was one of his favorites and had his favorite scriptures highlighted throughout. In my 30s I struggled with anxiety for a short time. I was home alone and had a full-on panic attack and called David. He and his wife Teresa, who is a Registered Nurse, came right over and helped to calm me down. I remember him telling me to just trust God.

David & his wife Teresa have 3 kids, Max, Jacob, & C , and not surprisingly, he is a wonderful father to them. He has always played a very active role in their lives. I always

knew that he would be a great dad one day, and I pray he is granted the opportunity to continue raising them. I hate the idea of my brother being incarcerated, but his 3 kids are the main reason I hope and pray that the court shows him leniency.

While I do not condone breaking the law, I do know that my brother David is remorseful. As a law-abiding citizen, I do believe that there are people who belong in jail, whether it's because they are a danger to others or because there is a chance of them repeating the same behavior. Neither of these things are true for David. I don't think that incarcerating him is beneficial in any way. I ask that the court please take all of this into consideration when sentencing David. Thank you for your time and consideration.

Sincerely,
Dionne Winchell

Daniel Winchell

April 2, 2026

The Honorable Judge Gretchen S. Lund
United States District Court

Re: Character Reference for David Winchell

Dear Judge Lund,

I am writing to respectfully offer a character reference for my younger brother, David Winchell. David and I are only a year and a half apart in age, and having grown up alongside him, I have had the privilege of knowing his true character better than most.

David has always had a kind and gentle spirit, which I am sure comes from his strong Christian faith. He is not a person prone to anger, but rather a generous, calm, caring person who is always willing to help strangers. David had a personality that attracted people. Not because he was loud or willing to converse with everyone, but because of his genuine kind personality.

Recently, our mother, who lives in Florida, has been in the hospital for a long stay, and it has really taken a toll on her. David made sure to call her every day to say prayers. They would read scriptures and discuss current events for hours until she fell asleep.

He is also deeply committed to his family. As a husband and father to his daughter and two sons, David takes his role very seriously. He is present, supportive, and dedicated to providing love, guidance, and stability for his family. They are the center of his life.

I fully understand the seriousness of this matter, but I sincerely believe that this situation does not reflect who David truly is. David is very remorseful for his actions and eager to move forward being a role model to his children and a model citizen.

Sincerely,

Daniel Winchell

To Judge Gretchen Lund,

My name is Donald Winchell III. I am David Winchell's oldest brother.

If I had to describe David with 1 word it would be KIND. But many people are kind or consider themselves kind. Especially in company of friends and family, but most will say or do something that contradicts that. I have never seen David be rude, mean or in any way negative to any one, ever. He is a genuinely kind person always, and I've never seen him contradict that.

Im not saying he doesn't have flaws. He's human and humans have flaws. But David's flaws are not in decency, compassion, integrity or kindness. He is a good person. Whether its reading the Bible over the phone for my mom who is sick and couldn't sleep, or helping out at a food bank to feed the homeless or helping me

out when my vehicle was stolen. Hes always consistent towards people. He may make a bad choice in other areas of life, like most of us. But you can always be sure that he won't ever choose to harm anyone in any way.

I truly believe if there were more people like David the world would be a better place.

Donald Winchell III

Mary Lee Stallings¹⁴

February 28, 2026

The Honorable Gretchen S. Lund
United States District Court Judge

Re: United States v. David Winchell
Case No. 2:22 CR 96

To Whom It May Concern:

I am David's, mother's, older sister (his aunt) and I have known David since the day he was born. I am a 78 year old, retired after 26 years as an Executive Assistant to the President of a national real estate investment company based here, in Orlando, Florida. I have been married for the past 37 years with no children of my own and have therefore spent a good deal of my life sharing in the family activities of my sister, who raised her four kids singlehandedly. David is the youngest of her four children. I currently take care of my handicapped sister and am a volunteer costumer for a local community theatre.

David is a kind and giving man. He is married with three children of his own. He treats his family very well and is a Christian. His wife, two sons and a daughter look up to him as does my sister, his mom. He helps her often and as evidenced by the photo I have enclosed of David spending time with his 90+ year-old grandmother at the wedding of a nephew, with a big smile on his face, he is a strong family-man. And another photo of David at her 90th birthday celebration. David is a happy man and spreads joy to those around him. He helps his mother, who now lives in Florida as often as he can, he calls her often to see how she is and has sent her money to help as often as he is able. She has been hospitalized more than 3 times since Thanksgiving of 2025 with very serious, chronic conditions. Of all of her four children, he is the most loving and concerned for her well-being. I have also seen him help his brothers during times of need or extreme grief after the loss of one of their children.

David's three children have the utmost respect for family and friends and are good in school, something I credit to David and Terry's example. They are helpful at home and plan to attend college. This, coupled with how he treats women, his wife, his mother, his grandmother, and always me, is why I trust him as a man and why I am pleased to express my concern that his absence would be a serious detriment to his mom, his wife and his immediate family. He is an intelligent individual who learns from mistakes and therefore ask you to be as lenient as possible in his case.

Sincerely,


Mary Lee Stallings

Enclosures
mls



Dionne Winchell

Feb 19 • 🌸

My grandma and my brother David



Dionne Winchell
Feb 13 • 🌸

To The Honorable Gretchen Lund:

My name is Kim Jamicich. I am a court reporter in Lake County, Indiana. I am writing this letter on behalf of my nephew, David Winchell. David has been charged with a crime in Federal Court. I would like to offer my opinion as to David's character.

I have known David his entire life. I have always known him to be a very kind person, and more importantly, a man of great faith. I am also a person of great faith, a board member at my church, and a Sunday School teacher, so I would not lie, even under these circumstances.

As you can imagine, I have taken depositions on many criminal cases in my career and heard about horrendous crimes committed by violent offenders. David is by no means a violent offender, not even close, and he is absolutely not a threat to society. There is not one thing to suggest that.

I have personal knowledge that every single time David came to town, even though his time was limited, he would go visit his grandmother (my mom). I believe he spent more time with her than many of the grandkids that lived right by her. Unfortunately, due to being remanded until sentencing, he was unable to say goodbye to his beloved grandmother, who recently died, or attend her funeral service. He is also a committed husband and father to three children and has been separated from his family for a significant period of time.

I am asking you, Your Honor, to consider leniency when imposing a sentence on David. I believe he made some poor choices. I also believe he has paid dearly for them and will be paying for them for the rest of his life. If you are looking to make sure David is punished, let me assure you that he has already suffered greatly. He has been transferred from prison to prison in handcuffs on airplanes, spent a significant amount of time in prison (I believe it to be around 9 months already, maybe more when you add the time he has been remanded), and missed many important moments with his family. It is my understanding that he received a very large fine as well. He will never dig himself out of debt.

I am not condoning breaking the law in any way, but it seems unjust for David to serve several years for the non-violent crime he committed compared to violent criminals who seem to get very little prison time. Just recently two men in Virginia pled guilty to murder and will serve five years in prison. I also remember a man named Khalid Lucia, who threw a large firecracker at police officers, injuring one officer, and received a two-year prison sentence. Those are just a couple examples. I could go on. These are violent people. David is not. I would swear under oath that David is a good person who loves his family and loves God and would never hurt a fly. For the sake of his family, especially his children, I ask you, again, to consider leniency.

Thank you,

Kim Jamicich

Dear Honorable Judge Gretchen S. Lund,

My name is Linda Pieters. I am David's aunt. I've spent a lot of time with David throughout the years. He's even lived with us for a period of time where he attended St Paul Lutheran School with my children. He was an honor student and always made us proud. David has always had a strong faith in the Lord. In 2019 my husband had a major aneurysm and was not expected to live. David came regularly and prayed over my husband, his uncle. David has a kind heart and his family means everything to him. I know he's made mistakes and has admitted them. If given the chance I feel David could be the husband and father that they deserve and that I know he can be. He has a large family support system and we will all be there for him. It will break all our hearts if he has to serve a long prison sentence. Thank you for reading my letter and your consideration for my nephew.

Sincerely,

Linda Pieters

Dear Honorable Judge Gretchen S. Lund,

Thank you for taking the time to read my letter. My cousin is David Winchell. I am a few years older than David and we grew up together. He lived with me and my family for a short time growing up. David has always been the sweetest and kindest of all us cousins. Even as adults he would always make it a priority to visit our grandma who was in a nursing whenever he came to Indiana. Most of us who live here rarely made the time. Sadly, she recently passed and David was unable to attend her funeral. I'm sure he is greatly saddened by the fact his mistakes cost him the ability to pay last respects to our beloved grandma. David has always been a great father to his 3 children. Before he moved, me and my family would always attend his children's birthday parties and holidays. He has always tried his best to provide for them. I know he has made mistakes but his heart is good - he would never physically hurt anyone and he is honest and has admitted to the mistakes he has made. Please find it in your heart to let him be a dad to his children. I know if given the chance he would make us all proud. We all support David in this new chapter of life.

Sincerely,

Tonya O'Mara

Message to the judge, Gretchen Lund.

My name is Donald Winchell IV. I am David Winchells nephew. I have known David Winchell since I was a baby. Although he is my uncle, I am grateful enough to have the experience with him as a brother, and also a friend. He has always been the type of person that you will always see a smile around his face from him and others. Kind hearted, thoughtful, respectful, honest, and just a pure heart all the way around. I have never seen or heard him talk negatively about anyone. He has always been a family man and loves his family more than anything. You really can't find anyone that has something bad to say about him that truly knows David, as there is nothing!!! I am grateful that I was able to spend some time with him as a teenager/adult and create an unbreakable bond with him during that time. We played many chess matches and had many talks, some which he gave me some valuable advice. He was always the type of person to try and motivate, and help you better yourself just with thoughts. I remember one time I was with him, and my grandma would call him, and he read the bible to her til she fell asleep. I thought that was so thoughtful, knowing how important it is for my grandma and that she struggles falling asleep because her pain. I appreciate him a lot, even just the phone calls where we would talk and just share ideas like brothers meant so much to me. He is truly one of a kind. A lot of people don't experience their uncles the way I did, and I am beyond grateful for it. He's always been a helpful hand as well. He's helped me and my dad many times when times were rough, without question. I truly hope he does not have to do anymore time behind bars that he already has done. As he does not deserve it. I hope it is brought to your attention that he is a good man and a good soul that has never harmed anyone ever in his life, and I hope you can find it in your heart to believe that. Time is the most sacred thing we have and I hope his doesn't get taken away.

My uncle is a good man. Thanks for listening.

The Honorable Gretchen S. Lund
United States District Judge

Dear Judge Lund,

My name is Thomas Ogrentz. I am a union laborer and project manager for ACMS Group, a mill maintenance company based in Portage, Indiana. I am writing on behalf of David Winchell, whom I have known since the eighth grade.

From a young age, David and I developed a close friendship through our shared love of basketball, golf, and other activities that kept us busy during the summer months. David was always the one organizing tournaments and pickup games for our large group of friends, bringing people together with his energy and enthusiasm.

After high school, our lives took different paths. My career required extensive travel installing sports flooring, while David continued his education. Although we grew somewhat apart during those busy years, we remained in contact and would spend time together whenever I returned home. Our friendship remained strong, and I even asked David to be the best man at my wedding. Despite his nerves getting the best of him during his speech—something I still tease him about—it meant a great deal to me to have him by my side on such an important day.

As we both started families, we made an effort to stay connected and bring our children together—my son Drew and his children, Max, Jacob, and C . David has always spoken about the importance of family. He was committed to attending church every Sunday, even when it meant missing out on other plans. That dedication reflects the kind of person he is at his core.

Anyone who truly knows David sees a person who is kind, welcoming, and able to light up a room with his presence. He treats everyone with respect and makes people feel valued. While I understand that I would not be writing this letter if mistakes had not been made, I can say with complete sincerity that David recognizes those mistakes and understands the impact they have had on his family.

I respectfully ask that you consider leniency in this matter. Allowing David to continue being present in his children's lives would give him the opportunity to grow, contribute, and become the person that so many of us know him to be.

Thank you for your time and consideration.

Sincerely,

Thomas Ogrentz

Krista Springer

April 2, 2026

Honorable Gretchen S. Lund
United States District Court Judge

Dear Judge Lund,

I am writing to provide a character reference for David Winchell. I have known David since June of 1979, when our families moved across the street from one another. I have been best friends with his older sister, Dionne, since that time. I have had the privilege of watching David grow from a toddler, through childhood and adolescence, into the man he is today.

David has always been a sweet and thoughtful person. As a child, he was the only one of his brothers his sister would allow into her room—a small but meaningful reflection of the trust and respect he has always shown. Those qualities have remained consistent throughout his life.

This past September, Dionne and I took a trip to California and spent several days with David. He dedicated an entire day to showing us around the San Francisco Bay area, and we had a wonderful time reminiscing, catching up on life, and talking about the future. During that visit, I also had the opportunity to see firsthand the kind of father he is. One day, he made it a priority to attend an event at his daughter's school, which spoke volumes about his commitment to being present in his children's lives. That evening, we joined his family for dinner, and it was clear how important family is to him.

I was also impressed by how knowledgeable David is about investing and how intentional he has been in teaching his children about saving and planning for their future. He is actively working to set a positive example and provide them with tools for long-term success.

David has always been goal-oriented and self-motivated. As an adult, he has been driven to provide for his family. He is an avid reader, highly intelligent, and has aspirations of opening his own coffee shop. He has also expressed a desire to use that space as a way to connect with others and share knowledge about financial responsibility and investing, helping others think about their long-term future.

Despite this case hanging over him for an extended period of time, David has remained positive, continued to grow as a person, and stayed actively involved in his children's lives. He continues to be the kind, humble individual he has always been.

I have included a few photographs that reflect both the long-standing relationships within this family and David's continued presence in their lives today.

Based on my knowledge of David Winchell's character, I respectfully ask the Court to consider his positive attributes, his dedication to his family, and his potential for rehabilitation when making a sentencing decision.

Thank you for your time and consideration.

Sincerely,
Krista Springer













Monthly Report

March 1, 2026 – March 31, 2026



Governor
Gretchen Whitmer



Executive Director
Brian Hanna



Director
Marlon I. Brown, DPA

Table of Contents

Medical Marijuana Facility Licensing 4

- 1. **Product Sales 4**
- 2. **Plants 4**
- 3. **Packages and Inventory 5**
- 4. **Transfers 6**
- 5. **Initial Applications 6**
- 6. **Renewal Applications 7**
- 7. **Active Licenses 7**
- 8. **Application Processing Time 7**
- 9. **Notices of Non-Compliance 8**
- 10. **Complaints and Investigations 8**
- 11. **Disciplinary Action Taken by the CRA 8**
- 12. **Number of Administrative Hearing Adjudications 9**
- 13. **Revenue and Expenses 9**
- 14. **Provisioning Centers Approved for Home Delivery 10**
- 15. **Sales By Region 11**
- 16. **Demographic Information 13**

Adult-Use Establishment Licensing 17

- 1. **Product Sales 17**
- 2. **Plants 17**
- 3. **Packages and Inventory 18**
- 4. **Transfers 19**
- 5. **Initial Applications 20**
- 6. **Renewal Applications 21**
- 7. **Active Licenses 22**
- 8. **Application Processing Time 23**
- 9. **Applications not Processed within Established Time Requirements 24**
- 10. **Notices of Non-Compliance 24**
- 11. **Complaints and Investigations 24**
- 12. **Disciplinary Action Taken by the CRA 25**
- 13. **Number of Administrative Hearing Adjudications 25**
- 14. **Revenue and Expenses 26**

15. Social Equity Applications	39	28
16. Social Equity Education & Outreach		28
17. Social Equity Application Assistance Provided		28
18. Social Equity License Holders		28
19. Social Equity License Statistics Report		29
20. Marihuana Retailers Approved for Home Delivery		29
21. Total Number of Employees Under the MMFLA and MRTMA		29
22. Sales By Region		30
23. MTIS Criminal Enforcement Data		32
24. Demographic Information		32
Medical Marijuana Registry Program		36
1. Initial Applications		36
2. Renewal Applications		36
3. Application Processing Time		36
4. Number of Applications Filed for Registry Identification Cards		36
5. Number of Qualifying Patients and Primary Caregivers Approved in Each County		37
6. Registry Identification Cards Revoked		38
7. Nature of the Debilitating Medical Conditions of the Qualifying Patients		38
8. Number of Physicians Providing Written Certifications for Qualifying Patients		39
9. Applications not Processed within Established Time Requirements		39
10. Revenue and Expenses		39

Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type			
March 1 – March 31			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	100.71	-	\$131,305.59
Shake/Trim	26.96	-	\$20,484.05
Concentrate	5.51	-	\$23,881.42
Inhalable Compound Concentrate	21.66	-	\$53,267.68
Vape Cartridge	34.66	-	\$141,793.82
Kief	-	-	\$0.00
Infused-Edible	527.51	-	\$39,785.69
Infused Non-Edible Solid	1.62	-	\$1,307.11
Infused Liquid	-	1,244.20	\$1,838.67
Infused Non-Edible Liquid	-	9.60	\$396.25
March Total	718.63	1,253.80	\$414,060.28

Additional Sales Information	
March 1 - March 31	
Category	Amount
Sales To Date (as of March 31)	\$1,629,131,782.49
Sales Deliveries	\$12,521.10
Average Retail Flower Price (oz.)	\$81.48

2. Plants

Plants	
Active Plants	
As of March 31	
Plant State	Number
Immature	19,055
Vegetative	75,453
Flowering	242,687

Destroyed & Harvested Plants	
March 1 - March 31	
Plant State	Number
Immature - Destroyed	18,480
Vegetative - Destroyed	11,067
Flowering - Destroyed	8,154
Plants Harvested	112,357

3. Packages and Inventory

Packages	
As of March 31	
Package State	Number
Active	30,859
On Hold	169
In Transit	494
March 1 - March 31	
Package State	Number
Finished	2,791

Inventory	
As of March 31	
Category	Amount (lbs.)
Flower at Growers (Test Passed)	6,392.85
Flower at Provisioning Centers	4,397.64
Flower at Processors	31,546.99
Fresh Frozen Flower at Processors	89,722.91
Fresh Frozen at Growers	645,890.30
Concentrates at Processors	3,370.87
Infused Solids at Processors	628.96
Infused Liquids at Processors (Fl. Oz.)	1,105.60

4. Transfers

Products Shipped		
March 1 - March 31		
License Type	Pounds Shipped	Fluid Ounces Shipped
Grower Class A	409.59	-
Grower Class B	1,090.69	-
Grower Class C	134,258.31	-
Processor	32,626.18	384.00
Provisioning Center	152.97	192.00
Safety Compliance Facility	26.51	-
Secure Transporter	5,413.52	384.00

Transfers	
March 1 - March 31	
Transfer Type	Number
Completed	1,075
Voided	6

5. Initial Applications

Initial Applications			
March 1 - March 31			
License Type	Received	Approved	Denied
Prequalification	2	1	-
Grower Class A	-	-	-
Grower Class B	-	1	-
Grower Class C	270	5	-
Processor	1	-	-
Provisioning Center	1	2	-
Secure Transporter	-	-	-
Safety Compliance Facility	-	-	-
Total	274	9	0

6. Renewal Applications

Renewal Applications			
March 1 - March 31			
License Type	Received	Approved	Denied
Grower Class A	1	1	-
Grower Class B	2	1	-
Grower Class C	92	46	243
Processor	5	2	-
Provisioning Center	7	3	-
Secure Transporter	-	-	-
Safety Compliance Facility	-	1	-
Total	107	54	243

7. Active Licenses

Active Licenses							
Grower A	Grower B	Grower C	Processor	Provisioning Center	Secure Transporter	Safety Compliance	Total
18	17	1,344	69	93	13	17	1,571

8. Application Processing Time

Application Processing Time (Calendar Days)		
March 1 - March 31		
License Type	Initial Applications	Renewal Applications
Prequalification	28.00	-
Grower Class A	-	12.00
Grower Class B	25.00	7.00
Grower Class C	210.20	8.02
Processor	-	5.50
Provisioning Center	64.50	19.67
Secure Transporter	-	-
Safety Compliance Facility	-	26.00
March Step 2 Average	150.63	8.96
March Total Average	137.00	

9. Notices of Non-Compliance

Notices of non-compliance are a method to educate before we regulate. These notices are educational and are sent to notify licensees of a possible non-compliance.

Notices of Non-Compliance
March 1 – March 31
Total Sent
6

10. Complaints and Investigations

Complaints and Investigations	
March 1 - March 31	
Enforcement & Legal Data	Amount
Number of Complaints Received	5
Number of Investigations Opened	4
Number of Investigations Closed	1
Average Time to Complete an Investigation (Calendar Days)	14.0
Number of Enforcement Actions Taken*	190
* Includes both MMFL and AU data	

11. Disciplinary Action Taken by the CRA

Disciplinary Actions Taken by the CRA				
March 1 – March 31				
License Type	Warning	Formal Complaint	Consent Order	Final Order
Grower Class A	-	-	-	-
Grower Class B	-	1	-	-
Grower Class C	-	37	15	1
Processor	-	1	1	-
Provisioning Center	-	1	3	-
Secure Transporter	-	-	-	-
Safety Compliance Facility	-	-	-	-

12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 7

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0

Litigation: 1

Circuit Court Appeals: 0

13. Revenue and Expenses

Application Fees	
March 1 - March 31	
Amount	
\$12,000	

Regulatory Assessment Fees							
March 1 - March 31							
Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
\$0	\$4,000	\$79,478	\$0	\$7,626	\$0	\$0	\$91,104

Renewal							
March 1 - March 31							
Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
\$2,500	\$8,000	\$1,365,000	\$27,500	\$26,691	\$0	\$0	\$1,429,691

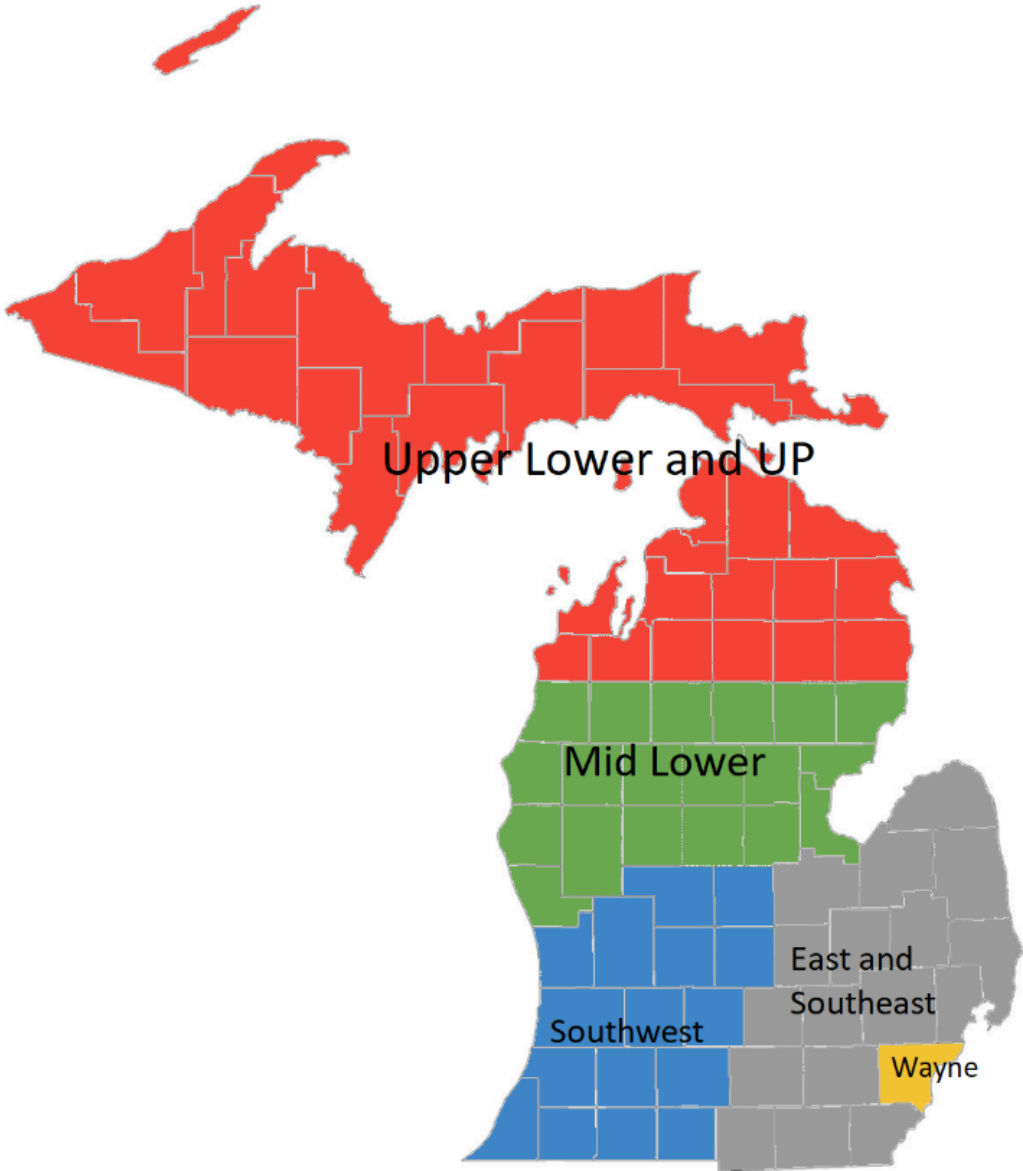
Total Licensing Revenue Collected	
March 1 - March 31	
Amount	
\$1,532,795	

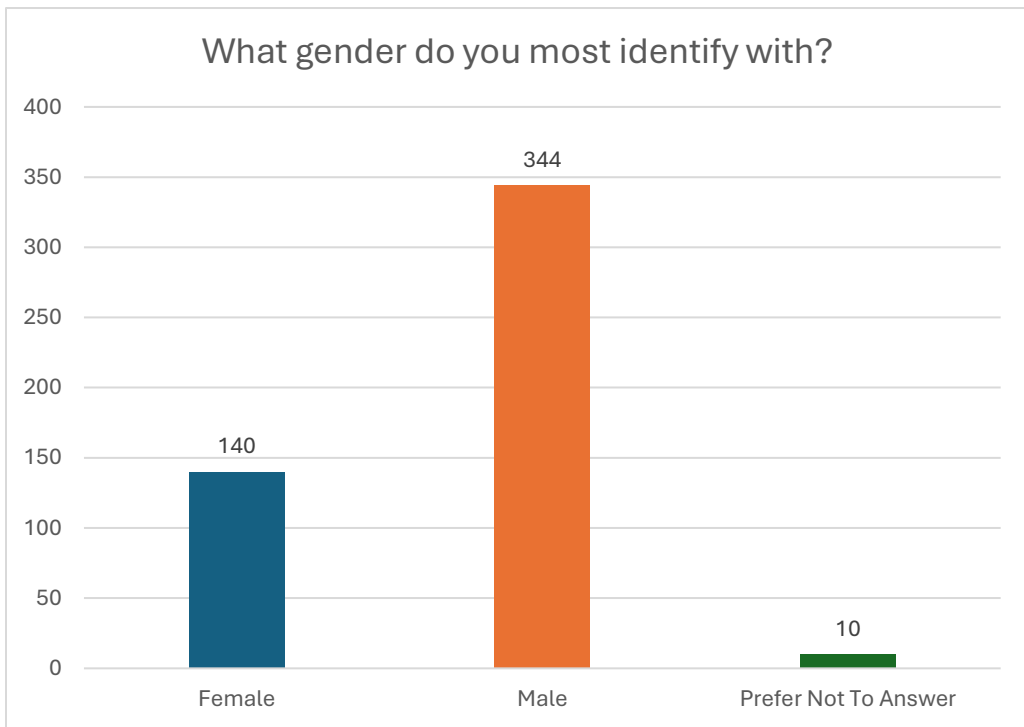
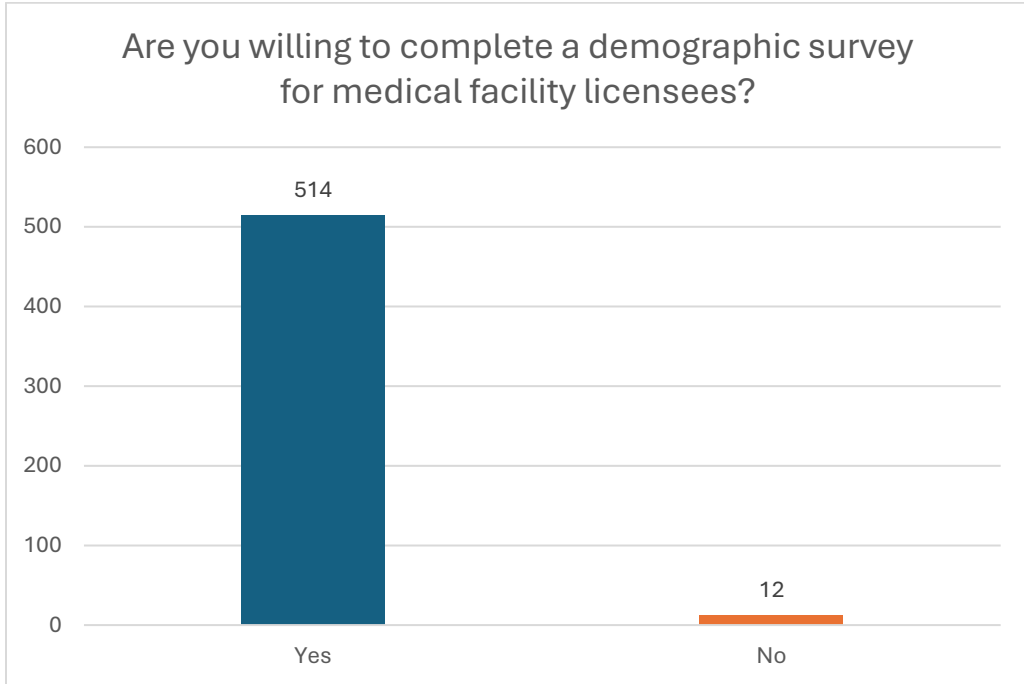
Expenses	
March 1 - March 31	
Category	Amount
State Employee Wages	\$330,739.61
State Employee Benefits	\$177,119.43
Materials and Equipment	\$97,504.40
March Total	\$605,363.44

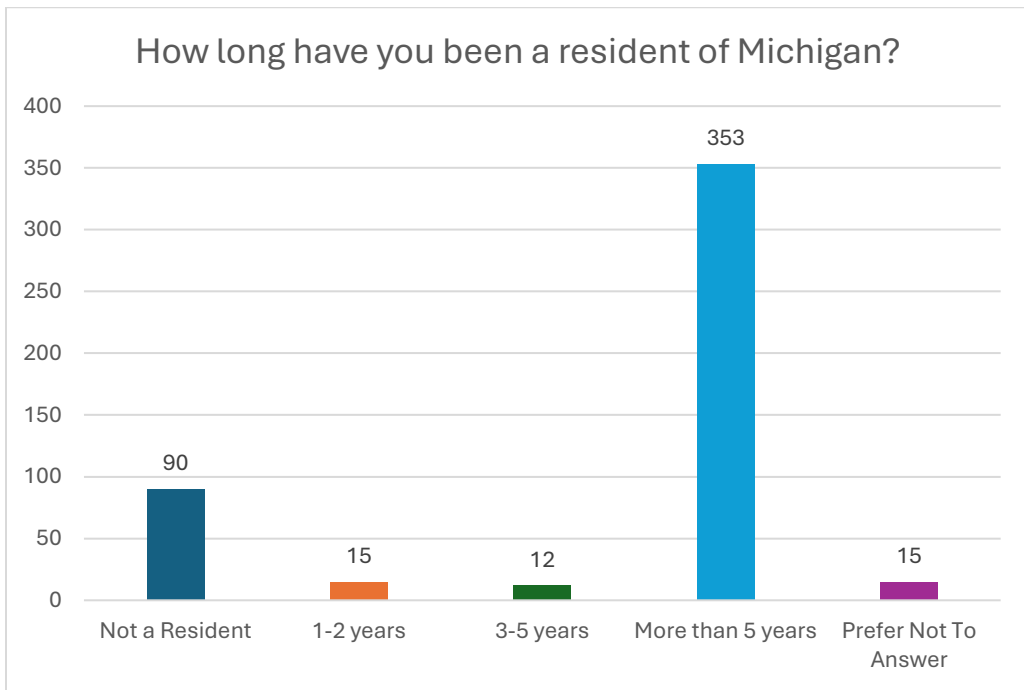
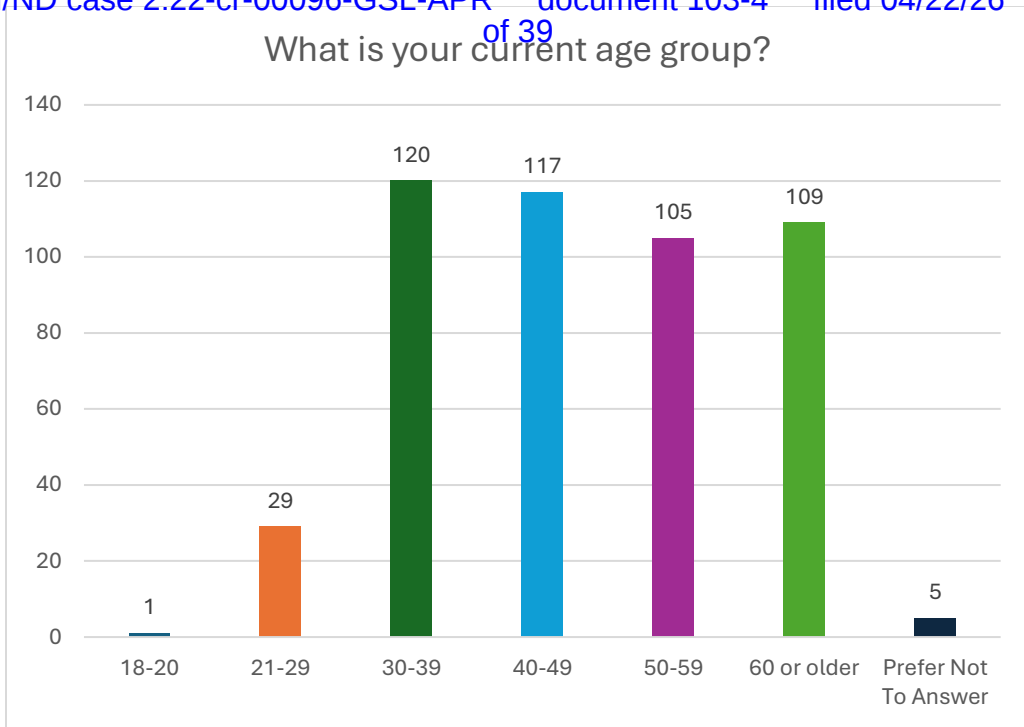
14. Provisioning Centers Approved for Home Delivery

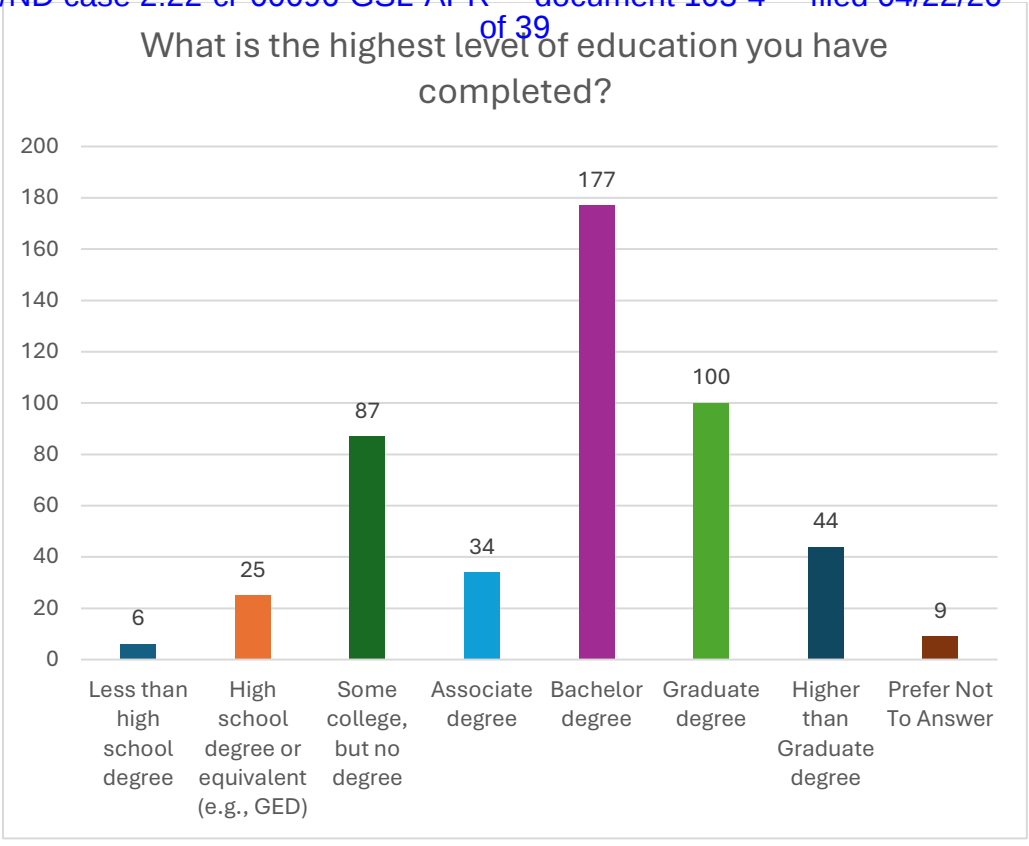
Home Deliveries
As of March 31
Provisioning Centers
48

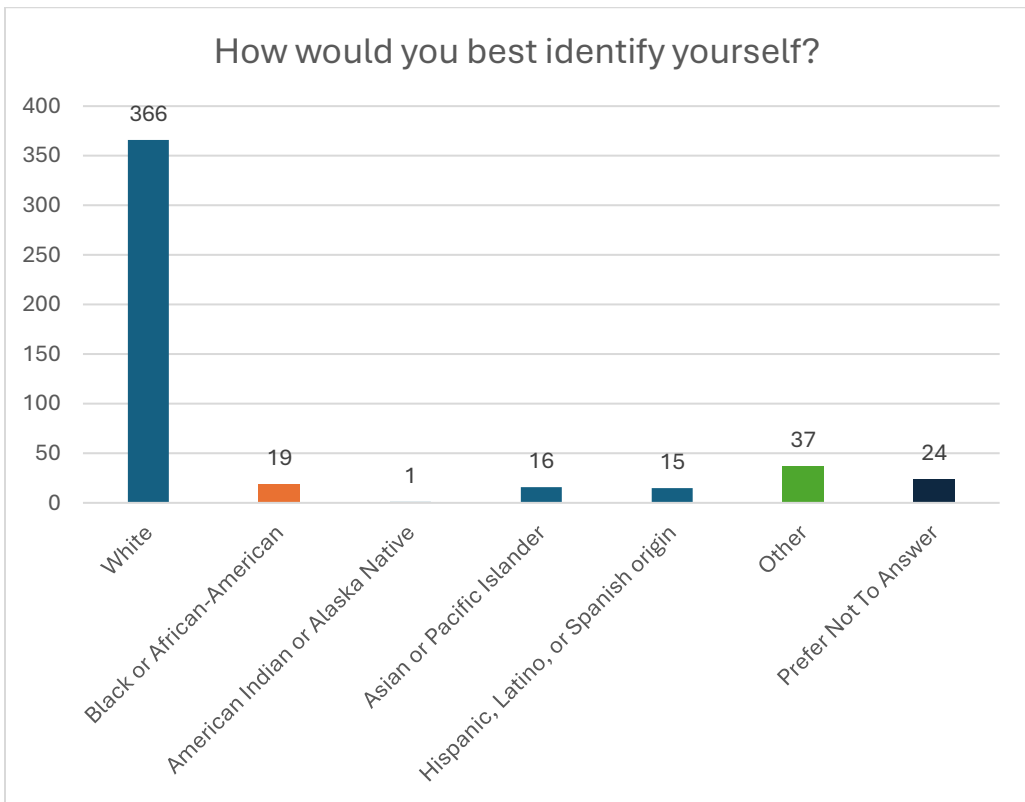
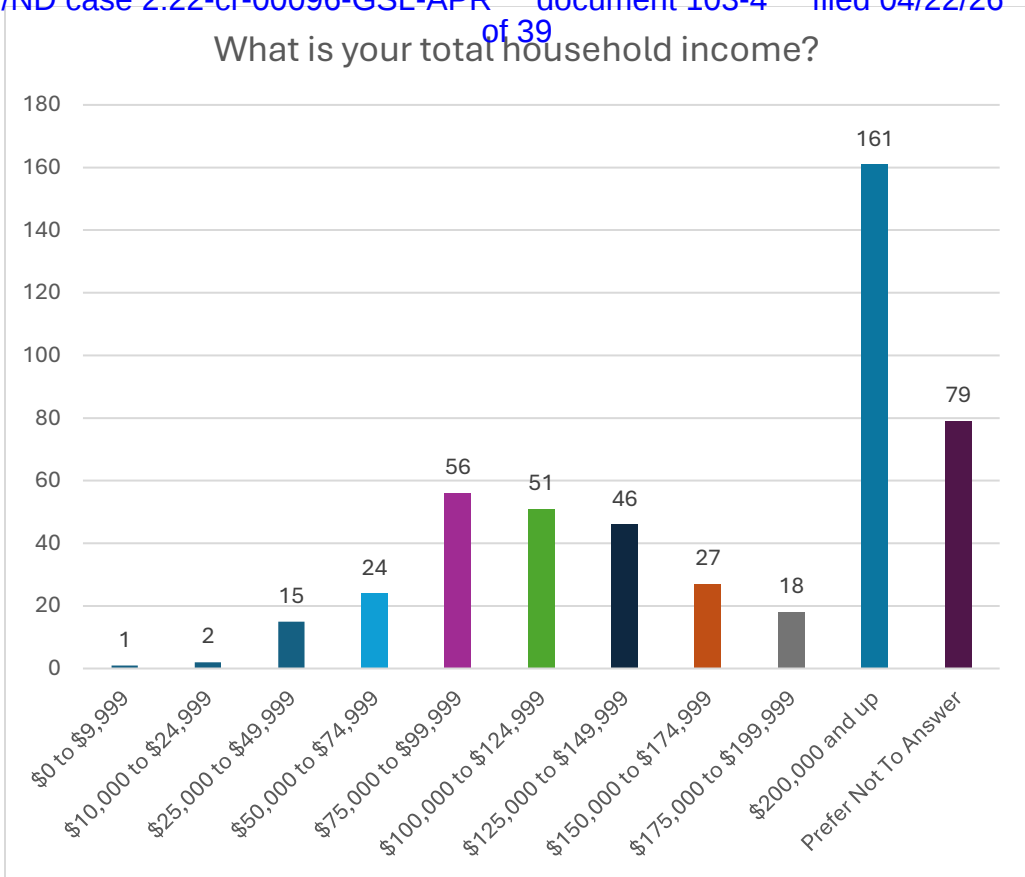
Upper Lower and UP	Mid Lower		Southwest
<u>Product Type</u>	<u>Pounds Sold</u>	<u>Fluid Ounces Sold</u>	<u>Total Sales</u>
Flower	35.37	-	\$42,299.64
Shake/Trim	12.63	-	\$8,655.57
Concentrate	2.63	-	\$9,542.45
Inhalable Compound Concentrate	5.71	-	\$16,035.20
Vape Cartridge	9.99	-	\$39,218.86
Kief	-	-	\$0.00
Infused-Edible	113.22	-	\$8,017.03
Infused Non-Edible Solid	0.27	-	\$152.23
Infused Liquid	-	232.00	\$252.48
Infused Non-Edible Liquid	-	-	\$0.00
March Total	179.82	232.00	\$124,173.46
East and Southeast			
<u>Product Type</u>	<u>Pounds Sold</u>	<u>Fluid Ounces Sold</u>	<u>Total Sales</u>
Flower	43.84	-	\$60,059.43
Shake/Trim	7.28	-	\$5,806.45
Concentrate	1.30	-	\$6,584.12
Inhalable Compound Concentrate	5.11	-	\$12,447.34
Vape Cartridge	17.32	-	\$66,463.00
Kief	-	-	\$0.00
Infused-Edible	149.31	-	\$12,542.08
Infused Non-Edible Solid	0.05	-	\$152.88
Infused Liquid	-	646.18	\$682.13
Infused Non-Edible Liquid	-	-	\$0.00
March Total	224.21	646.18	\$164,737.43
Wayne			
<u>Product Type</u>	<u>Pounds Sold</u>	<u>Fluid Ounces Sold</u>	<u>Total Sales</u>
Flower	21.50	-	\$28,946.52
Shake/Trim	7.07	-	\$6,022.03
Concentrate	1.57	-	\$7,754.85
Inhalable Compound Concentrate	10.84	-	\$24,785.14
Vape Cartridge	7.36	-	\$36,111.96
Kief	-	-	\$0.00
Infused-Edible	264.98	-	\$19,226.58
Infused Non-Edible Solid	1.30	-	\$1,002.00
Infused Liquid	-	366.03	\$904.06
Infused Non-Edible Liquid	-	9.60	\$396.25
March Total	314.62	375.63	\$125,149.39











Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type			
March 1 - March 31			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	110,109.60	-	\$108,649,394.53
Shake/Trim	34,686.75	-	\$18,282,683.95
Concentrate	4,657.36	-	\$14,559,337.84
Inhalable Compound Concentrate	21,472.51	-	\$40,962,323.51
Vape Cartridge	13,663.26	-	\$49,198,376.13
Kief	13.46	-	\$19,082.03
Infused-Edible	387,694.95	-	\$21,214,982.05
Infused Non-Edible Solid	705.63	-	\$245,096.59
Infused Liquid	-	2,512,144.68	\$1,565,197.47
Infused Non-Edible Liquid	-	18,485.32	\$367,686.41
March Total	573,003.52	2,530,630.00	\$255,064,160.51

Additional Sales Information	
March 1 - March 31	
Category	Amount
Sales To Date (March 31)	\$14,112,262,773.24
Sales Deliveries	\$3,847,660.36
Average Retail Flower Price (oz.)	\$61.67

2. Plants

Plants	
Active Plants	
As of March 31	
Plant State	Number
Immature	347,385
Vegetative	287,406
Flowering	629,108

Destroyed & Harvested Plants	
March 1 - March 31	
Plant State	Number
Immature - Destroyed	164,616
Vegetative - Destroyed	38,549
Flowering - Destroyed	8,450
Plants Harvested	359,324

3. Packages and Inventory

Packages	
As of March 31	
Package State	Number
Active	3,539,878
On Hold	1,334
In Transit	59,376
Package State	Number
Finished	49,902

Inventory	
As of March 31	
Category	Amount (lbs.)
Flower at Growers (Test Passed)	239,037.39
Flower at Retailers	277,443.95
Flower at Processors	689,470.57
Fresh Frozen Flower at Processors	596,787.86
Fresh Frozen at Growers	795,630.93
Concentrates at Processors	201,550.69
Infused Solids at Processors	1,153,920.35
Infused Liquids at Processors (Fl. Oz.)	3,900,530.93

Shipped Products		
March 1 - March 31		
License Type	Shipped Pounds	Fluid Ounces Shipped
Class A Marijuana Grower	1,725.12	-
Class B Marijuana Grower	8,737.29	-
Class C Marijuana Grower	379,268.42	7,272.00
Excess Grower	4,457.43	-
Microbusiness	1.44	-
Class A Microbusiness	338.76	1,289.29
Processor	1,004,152.89	2,793,624.93
Retailer	84,144.72	182,688.23
Safety Compliance Facility	11.60	-
Secure Transporter	1,182,617.27	3,094,828.58

Transfers	
March 1 - March 31	
Transfer Type	Number
Completed	35,740
Voided	678

Initial Applications			
March 1 - March 31			
License Type	Received	Issued	Denied
Prequalification	27	34	-
Class A Marijuana Grower	1	-	-
Class B Marijuana Grower	2	-	-
Class C Marijuana Grower	9	5	-
Excess Grower	4	-	-
Processor	2	2	-
Retailer	14	12	-
Class A Microbusiness	-	-	-
Microbusiness	-	-	-
Secure Transporter	1	-	-
Safety Compliance Facility	-	-	-
Designated Consumption Facility	-	1	-
Educational Research License	-	-	-
Marihuana Event Organizer	-	-	-
Temporary Marijuana Event	1	-	-
Social Equity Class A Marijuana Grower	-	-	-
Social Equity Class B Marijuana Grower	-	-	-
Social Equity Class C Marijuana Grower	3	4	-
Social Equity Excess Grower	11	-	-
Social Equity Processor	1	1	-
Social Equity Retailer	3	1	-
Social Equity Class A Microbusiness	1	-	-
Social Equity Microbusiness	-	-	-
Social Equity Secure Transporter	-	-	-
Social Equity Safety Compliance Facility	-	-	-
Social Equity Designated Consumption	-	-	-
Social Equity Marihuana Event Organizer	-	-	-
Social Equity Marijuana Temporary Event	-	-	-
March Total	53	26	0

Renewal Applications			
March 1 - March 31			
License Type	Received	Issued	Denied
Class A Marijuana Grower	3	2	-
Class B Marijuana Grower	7	7	-
Class C Marijuana Grower	51	51	1
Excess Grower	10	7	-
Processor	15	14	-
Retailer	51	39	3
Class A Microbusiness	-	-	-
Microbusiness	2	1	-
Secure Transporter	1	3	-
Safety Compliance Facility	-	2	-
Designated Consumption Establishment	-	-	-
Educational Research License	1	-	-
Marihuana Event Organizer	2	2	-
Social Equity Class A Marijuana Grower	-	-	-
Social Equity Class B Marijuana Grower	-	-	-
Social Equity Class C Marijuana Grower	8	11	-
Social Equity Excess Grower	6	6	-
Social Equity Processor	3	4	-
Social Equity Retailer	8	7	-
Social Equity Class A Microbusiness	-	-	-
Social Equity Microbusiness	-	-	-
Social Equity Secure Transporter	-	-	-
Social Equity Safety Compliance Facility	-	-	-
Social Equity Designated Consumption	-	-	-
Social Equity Marihuana Event Organizer	1	-	1
March Total	169	156	5

Active Licenses	
Class A Marijuana Grower	11
Class B Marijuana Grower	73
Class C Marijuana Grower	812
Excess Grower	51
Processor	273
Retailer	831
Class A Microbusiness	8
Microbusiness	6
Secure Transporter	21
Safety Compliance Facility	20
Designated Consumption Establishment	6
Educational Research License	1
Marijuana Event Organizer	30
Temporary Marijuana Event	0
March Total	2,143

Application Processing Days (Calendar Days)		
March 1 - March 31		
License Type	Initial Applications	Renewal Applications
Prequalification	32.71	-
Class A Marijuana Grower	-	14.50
Class B Marijuana Grower	-	15.00
Class C Marijuana Grower	45.80	10.86
Excess Grower	-	6.57
Processor	28.50	11.47
Retailer	36.33	14.52
Class A Microbusiness	-	-
Microbusiness	-	15.00
Secure Transporter	-	24.33
Safety Compliance Facility	-	10.50
Designated Consumption Establishment	50.00	-
Educational Research License	-	-
Marijuana Event Organizer	-	1.00
Temporary Marijuana Event	-	-
Social Equity Class A Marijuana Grower	-	-
Social Equity Class B Marijuana Grower	-	-
Social Equity Class C Marijuana Grower	62.00	12.36
Social Equity Excess Grower	-	7.33
Social Equity Processor	24.00	16.00
Social Equity Retailer	15.00	10.43
Social Equity Class A Microbusiness	-	-
Social Equity Microbusiness	-	-
Social Equity Secure Transporter	-	-
Social Equity Safety Compliance Facility	-	-
Social Equity Designated Consumption Establishment	-	-
Social Equity Marijuana Event Organizer	-	-
Social Equity Temporary Marijuana Event	-	-
March Step 2 Average	40.73	12.20
March Total Average	36.19	

9. Applications not Processed within Established Time Requirements

Applications Not Timely Processed	
March 1 - March 31	
Initial	Renewal
0%	0%

10. Notices of Non-Compliance

Notices of non-compliance are a method to educate before we regulate. These notices are educational and are sent to notify licensees of a possible non-compliance.

Notices of Non-Compliance
March 1 - March 31
Total Sent
77

11. Complaints and Investigations

Complaints and Investigations	
March 1 - March 31	
Enforcement & Legal Data	Amount
Number of Complaints Received	110
Number of Investigations Opened	91
Number of Investigations Closed	64
Average Time to Complete an Investigation* (Calendar Days)	45.1
Number of Enforcement Actions Taken*	190
* Includes both MMFL and AU data	

Disciplinary Actions Taken by the CRA				
March 1 - March 31				
License Type	Warning	Formal Complaint	Consent Order	Final Order
Class A Marijuana Grower	-	1	-	-
Class B Marijuana Grower	1	3	1	-
Class C Marijuana Grower	2	12	14	2
Excess Grower	-	-	-	-
Processor	1	6	5	-
Retailer	3	20	31	-
Microbusiness	-	-	-	-
Secure Transporter	-	-	-	-
Class A Microbusiness	-	1	1	-
Safety Compliance Facility	-	-	-	-
Designated Consumption Establishment	-	-	-	-
Marijuana Event Organizer	-	-	-	-
Temporary Marijuana Event	-	-	-	-

13. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 7

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0

Litigation: 1

Circuit Court Appeals: 0

14. Revenue and Expenses

Application Fees		
March 1 - March 31		
Prequalification	Social Equity Prequalification	Total
\$66,000	\$6,000	\$72,000

Regulatory Assessment Fees						
March 1 - March 31						
Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness
\$0	\$6,000	\$99,683	\$932	\$0	\$0	\$0
Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower
\$0	\$46,027	\$151,356	\$0	\$0	\$0	\$0
Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	
\$0	\$60,000	\$0	\$0	\$0	\$0	
Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event	
\$0	\$4,471	\$33,750	\$0	\$0	\$0	
Total Regulatory Assessment Fees						
\$402,219						

Renewal Fees					
March 1 - March 31					
Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower
\$2,400	\$48,000	\$1,296,000	\$0	\$2,000	\$240,000
Microbusiness	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter
\$8,300	\$0	\$360,000	\$746,250	\$0	\$15,000
Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower
\$0	\$0	\$183,600	\$0	\$650	\$93,600
Social Equity Microbusiness	Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter
\$0	\$0	\$46,800	\$89,250	\$0	\$0
Total Renewal Fees					
\$3,131,850					

Total Licensing Revenue Collected
March 1 - March 31
Amount
\$3,606,069

Expenses	
March 1 - March 31	
Category	Amount
State Employee Wages	\$793,216.83
State Employee Benefits	\$422,177.36
Materials and Equipment	\$322,324.72
March Total	\$1,537,718.91

Social Equity Applications		
March 1 - March 31		
Received	Eligible	Ineligible
7	4	4

16. Social Equity Education & Outreach

Outreach Sessions
March 1 - March 31
Sessions Held
2

17. Social Equity Application Assistance Provided

Application Assistance Provided
March 1 - March 31
Number of Times
0

18. Social Equity License Holders

Social Equity Active Licenses	
As of March 31	
License Holders	Licenses
171	281

Social Equity Statistics Report	
As of March 31	
Qualifying Criteria	Active
Caregiver	26
Felony Conviction	54
Felony Conviction, Caregiver	13
Misdemeanor Conviction	15
Misdemeanor Conviction, Caregiver	33
Resident	85
Resident, Caregiver	20
Resident, Felony Conviction	8
Resident, Felony Conviction, Caregiver	10
Resident, Misdemeanor Conviction	9
Resident, Misdemeanor Conviction, Caregiver	8
Total	281

Current Social Equity Participants with Marijuana-related Convictions
As of March 31
150

20. Marihuana Retailers Approved for Home Delivery

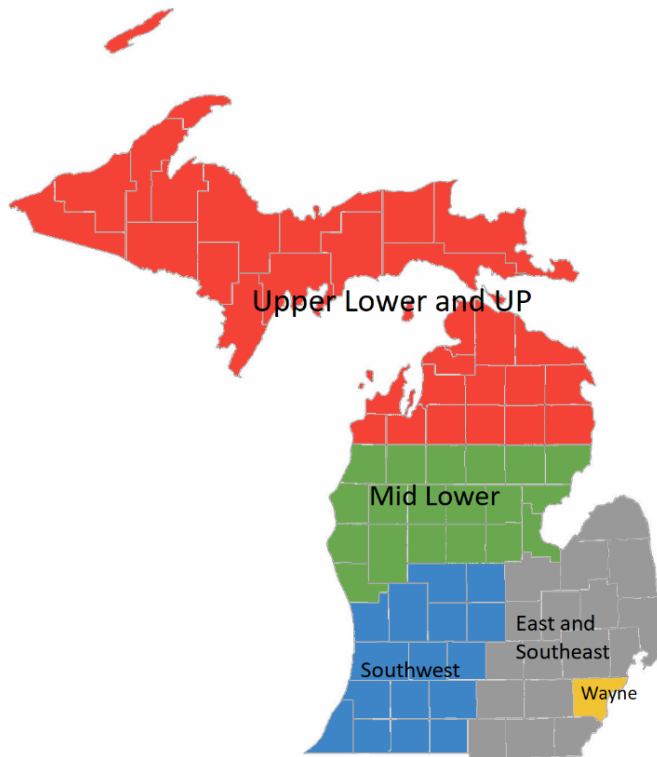
Home Deliveries
As of March 31
Marihuana Retailers
326

21. Total Number of Employees Under the MMFLA and MRTMA

Number of Employees
As of March 31
40,720

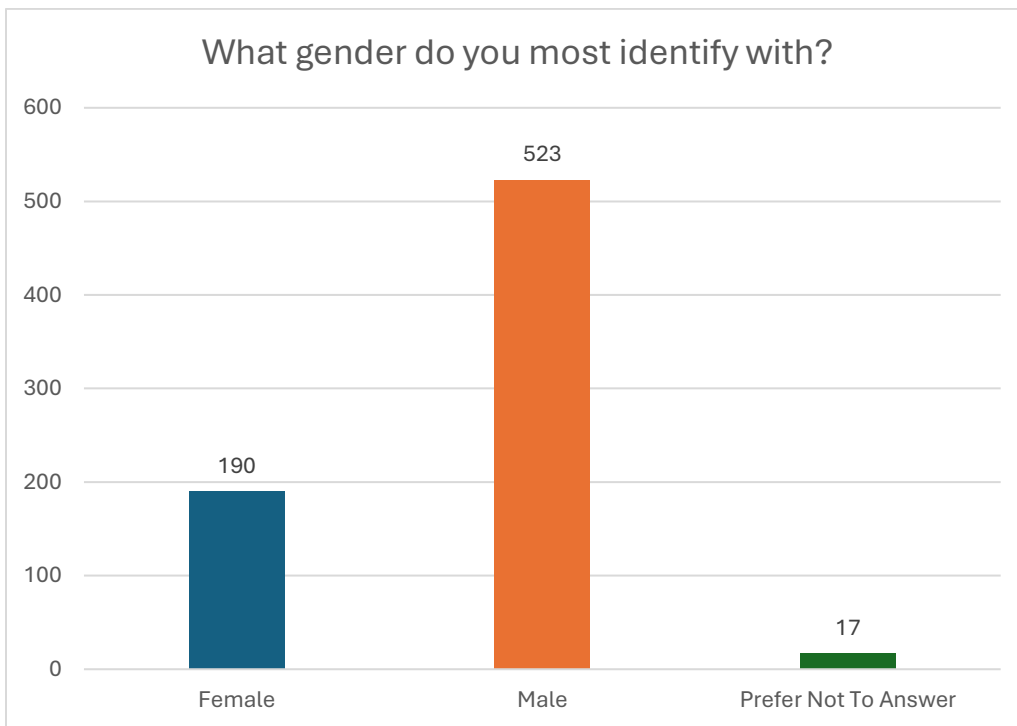
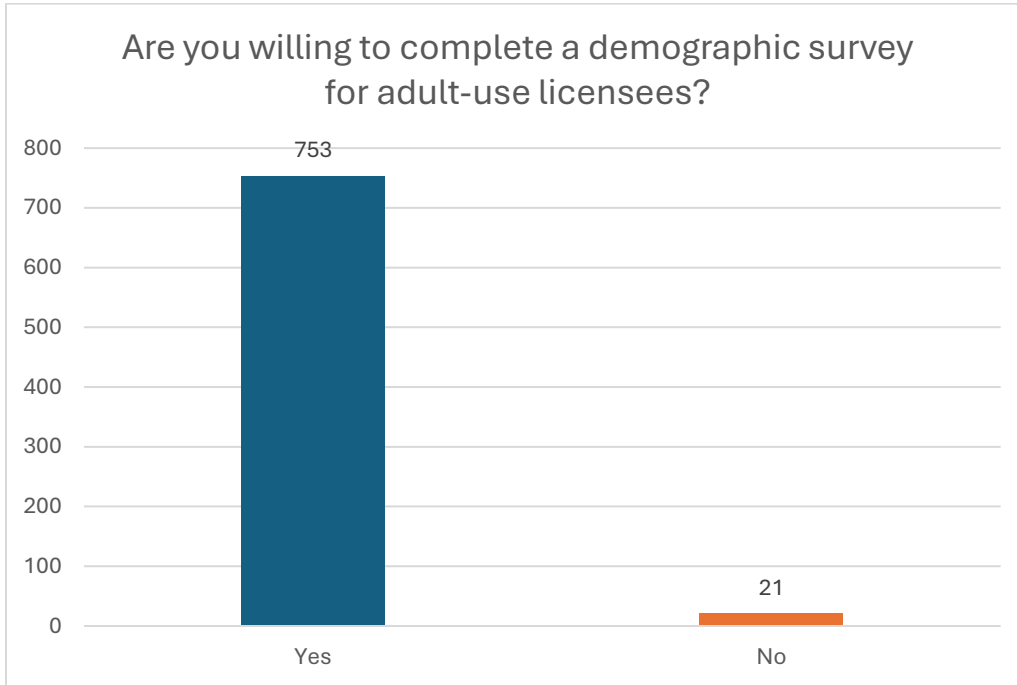
Upper Lower and UP			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	7,518.51	-	\$8,557,777.05
Shake/Trim	3,188.69	-	\$1,922,926.27
Concentrate	587.26	-	\$2,006,009.97
Inhalable Compound Concentrate	2,301.04	-	\$4,252,805.35
Vape Cartridge	1,567.17	-	\$5,743,612.10
Kief	3.19	-	\$4,766.32
Infused-Edible	43,571.73	-	\$2,721,388.71
Infused Non-Edible Solid	75.58	-	\$34,816.69
Infused Liquid	-	456,332.61	\$224,922.00
Infused Non-Edible Liquid	-	2,665.58	\$56,977.66
March Total	58,813.17	458,998.19	\$25,526,002.12
Mid Lower			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	4,639.96	-	\$4,462,793.18
Shake/Trim	2,402.52	-	\$1,441,575.94
Concentrate	310.14	-	\$984,610.63
Inhalable Compound Concentrate	1,599.62	-	\$2,970,718.99
Vape Cartridge	666.48	-	\$2,652,986.14
Kief	1.18	-	\$2,191.00
Infused-Edible	19,265.71	-	\$1,124,619.11
Infused Non-Edible Solid	40.17	-	\$12,243.89
Infused Liquid	-	138,785.60	\$86,862.49
Infused Non-Edible Liquid	-	794.83	\$15,765.31
March Total	28,925.78	139,580.43	\$13,754,366.68
Southwest			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	42,002.88	-	\$37,783,454.94
Shake/Trim	11,796.57	-	\$5,628,393.13
Concentrate	1,661.65	-	\$5,053,960.61
Inhalable Compound Concentrate	5,982.33	-	\$11,894,066.87
Vape Cartridge	4,954.81	-	\$17,711,452.60
Kief	1.63	-	\$2,386.04
Infused-Edible	130,121.85	-	\$7,027,252.76
Infused Non-Edible Solid	259.06	-	\$88,708.97
Infused Liquid	-	648,837.36	\$472,669.50
Infused Non-Edible Liquid	-	5,524.66	\$105,812.35
March Total	196,780.78	654,362.02	\$85,768,157.77

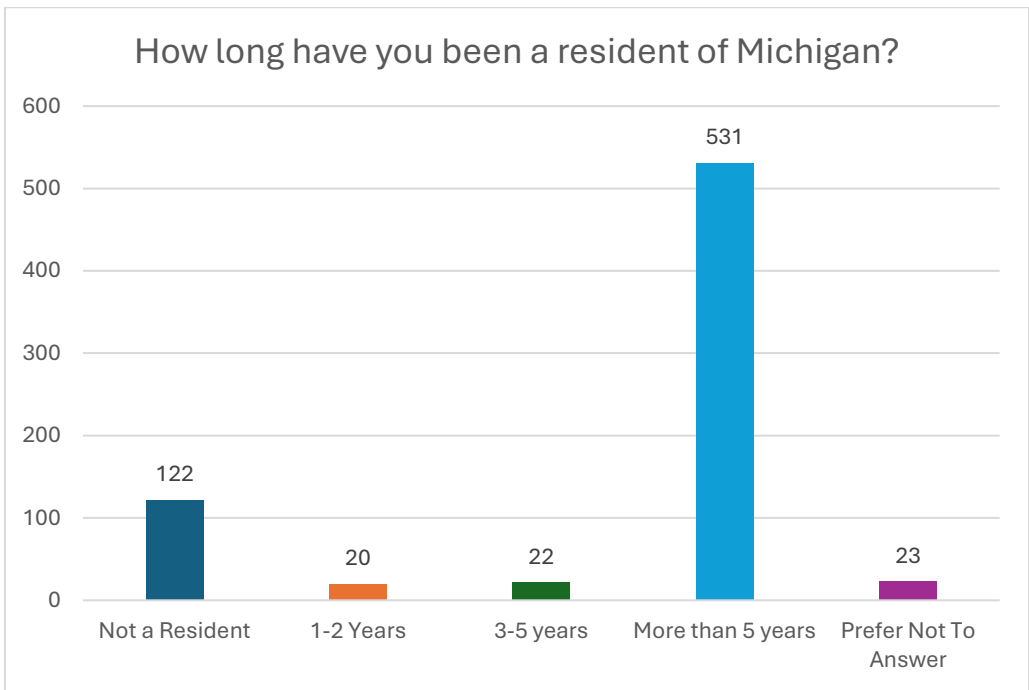
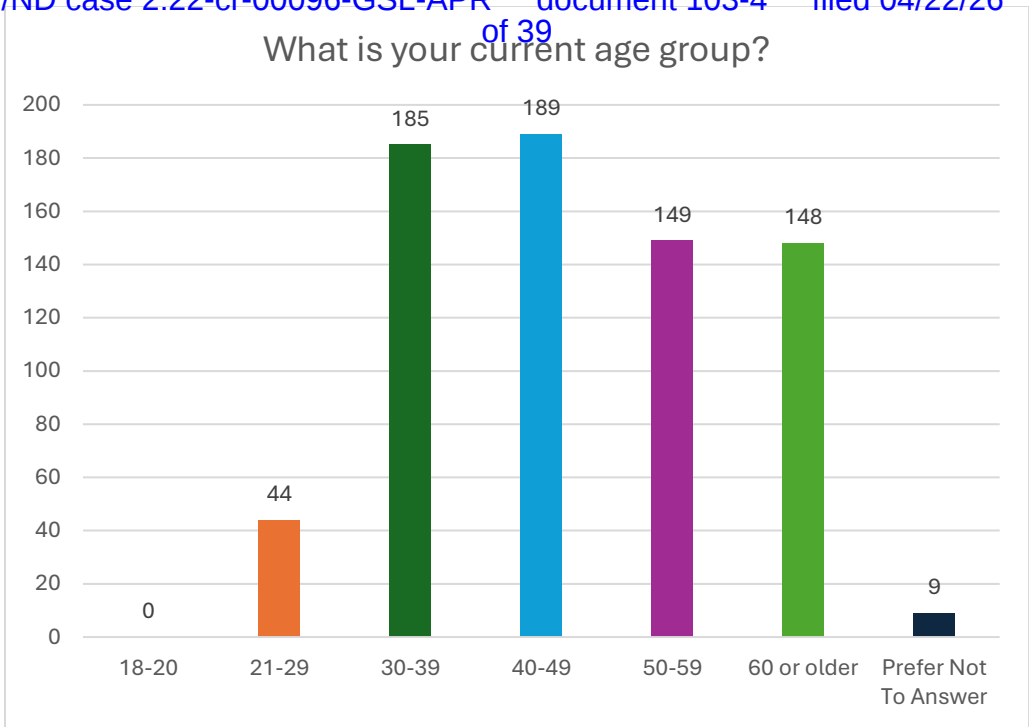
East and Southeast			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	40,894.69	-	\$40,298,559.10
Shake/Trim	14,144.29	-	\$7,419,196.09
Concentrate	1,795.28	-	\$5,521,519.58
Inhalable Compound Concentrate	9,072.83	-	\$16,915,726.38
Vape Cartridge	5,530.01	-	\$19,316,032.83
Kief	6.00	-	\$7,504.77
Infused-Edible	161,699.01	-	\$8,594,019.81
Infused Non-Edible Solid	254.95	-	\$91,610.39
Infused Liquid	-	1,124,966.83	\$658,483.91
Infused Non-Edible Liquid	-	7,940.37	\$160,270.52
March Total	233,397.06	1,132,907.20	\$98,982,923.38
Wayne			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	15,053.61	-	\$17,546,850.27
Shake/Trim	3,154.67	-	\$1,870,592.52
Concentrate	303.04	-	\$993,237.05
Inhalable Compound Concentrate	2,516.69	-	\$4,929,006.90
Vape Cartridge	944.79	-	\$3,774,292.46
Kief	1.46	-	\$2,233.90
Infused-Edible	33,036.65	-	\$1,747,701.66
Infused Non-Edible Solid	75.86	-	\$17,716.65
Infused Liquid	-	143,222.29	\$122,259.57
Infused Non-Edible Liquid	-	1,559.88	\$28,860.57
March Total	55,086.77	144,782.17	\$31,032,751.55

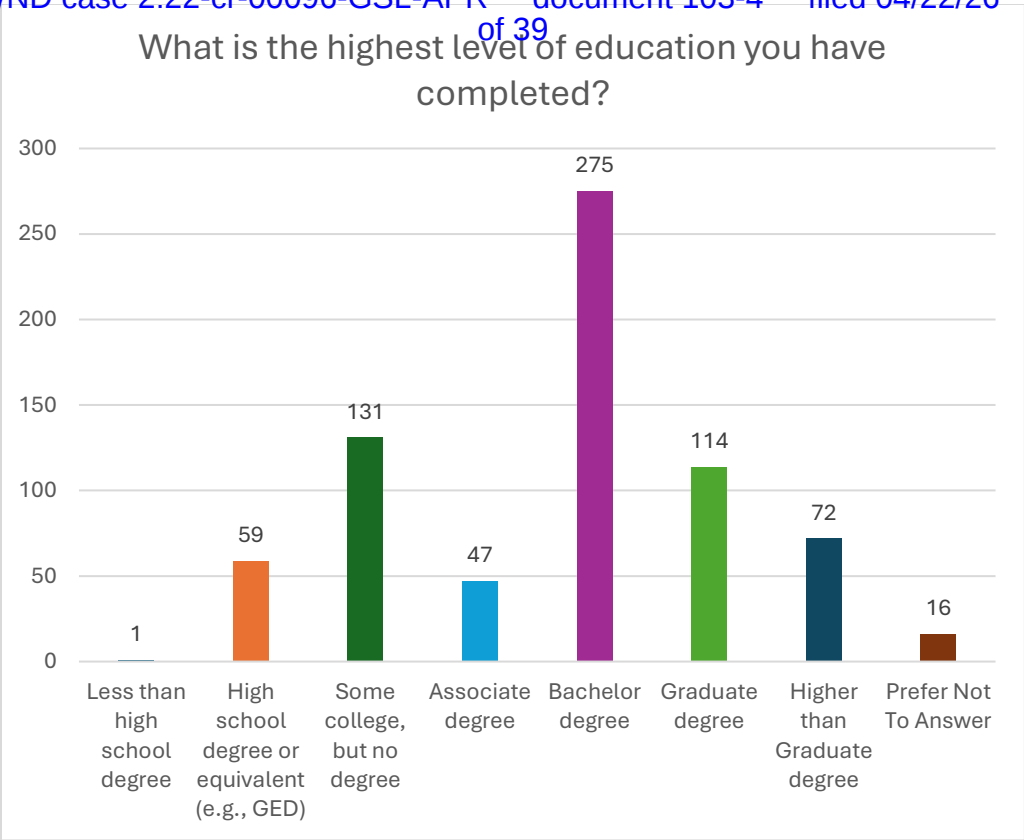


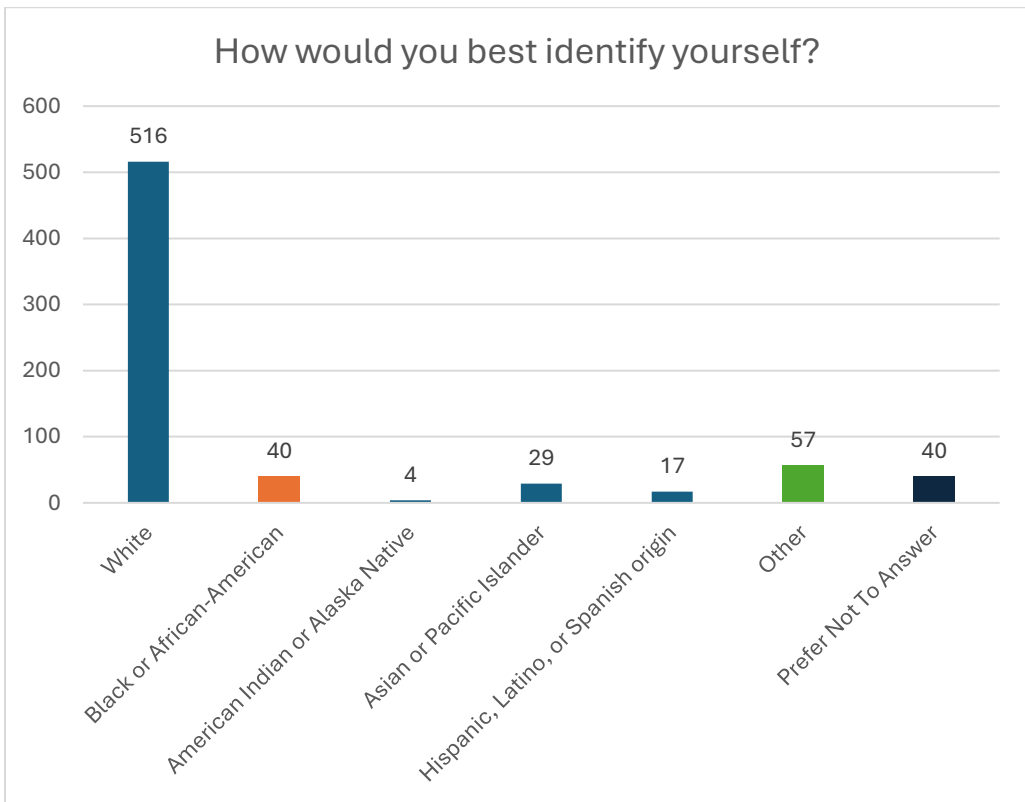
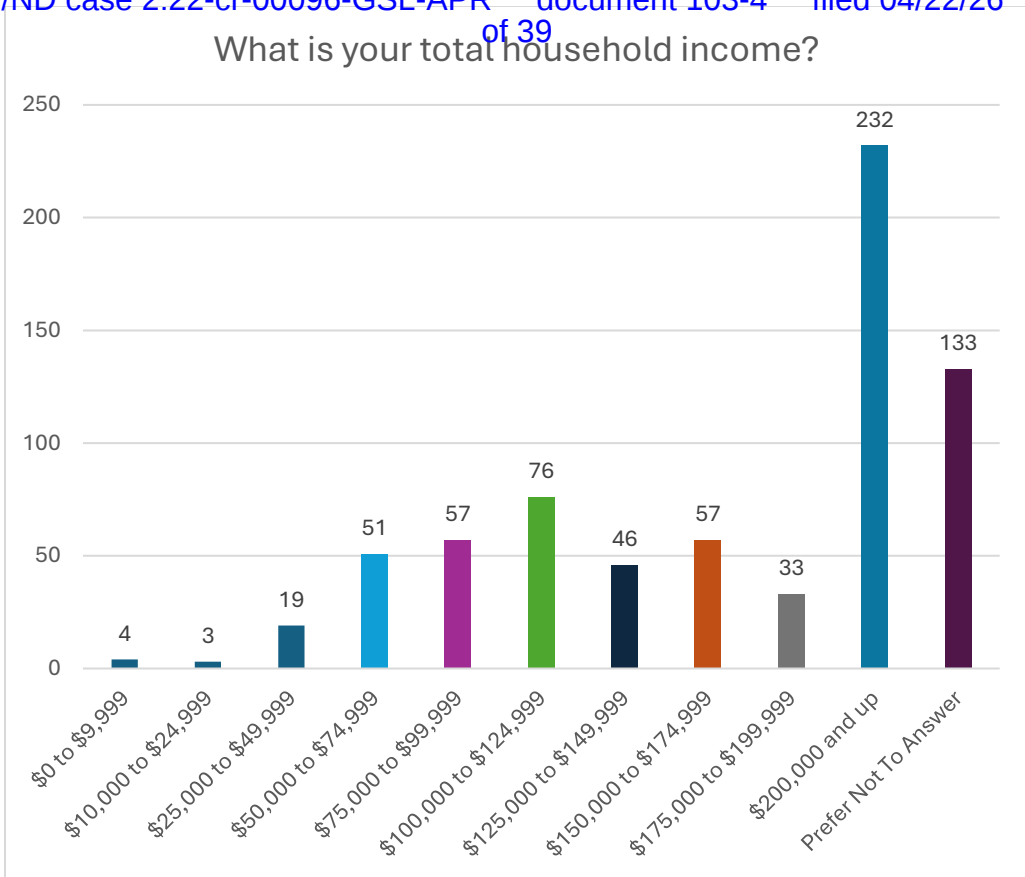
MTIS conducted 26 seizures of illicit product, resulting in the confiscation of 17,271 plants, 573.3 pounds of flower, and 2,028 units of marijuana product.

24. **Demographic Information**









Medical Marijuana Registry Program

1. Initial Applications

Initial Applications		
March 1 - March 31		
Received	Issued	Denied
1,737	1,572	136

2. Renewal Applications

Renewal Applications		
March 1 - March 31		
Received	Issued	Denied
688	648	35

3. Application Processing Time

Initial Applications (Calendar Days)					
March 1 - March 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
1.25	0.03	0.26	1.37	0.45	1.05

Renewal Applications (Calendar Days)					
March 1 - March 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
1.27	0.01	0.35	1.33	0.18	0.97

4. Number of Applications Filed for Registry Identification Cards

Applications Filed for Registry Identification Cards						
March 1 - March 31						
Original Applications			Renewals			Grand Total
Paper	Online	Total	Paper	Online	Total	
416	1,321	1,737	200	488	688	2,425

As of March 31					
County	Patients	Caregivers	County	Patients	Caregivers
Alcona	124	9	Lake	43	5
Alger	219	20	Lapeer	611	51
Allegan	1,328	67	Leelanau	223	9
Alpena	313	11	Lenawee	564	56
Antrim	399	16	Livingston	1,007	48
Arenac	180	13	Luce	22	1
Baraga	93	5	Mackinac	77	2
Barry	422	36	Macomb	4,867	465
Bay	1,005	45	Manistee	106	6
Benzie	274	11	Marquette	104	1
Berrien	822	72	Mason	99	1
Branch	363	62	Mecosta	69	7
Calhoun	490	43	Menominee	96	14
Cass	264	32	Midland	557	29
Charlevoix	117	3	Missaukee	57	2
Cheboygan	224	12	Monroe	1,097	51
Chippewa	234	8	Montcalm	614	50
Clare	413	49	Montmorency	36	4
Clinton	642	28	Muskegon	634	30
Crawford	265	10	Newaygo	382	26
Delta	211	10	Oakland	7,862	503
Dickinson	110	10	Oceana	195	22
Eaton	728	31	Ogemaw	106	12
Emmet	42	0	Ontonagon	23	1
Genesee	2,203	171	Osceola	78	11
Gladwin	6	3	Oscoda	76	4
Gogebic	96	16	Otsego	20	0
Grand Traverse	333	6	Ottawa	1,011	35
Gratiot	64	4	Out of State	0	3
Hillsdale	213	27	Presque Isle	37	0
Houghton	115	4	Roscommon	137	7
Huron	171	0	Saginaw	676	45
Ingham	549	38	Saint Clair	884	58
Ionia	66	5	Saint Joseph	145	14
Iosco	31	1	Sanilac	196	9
Iron	28	3	Schoolcraft	12	1
Isabella	151	5	Shiawassee	502	35
Jackson	1,213	77	Tuscola	757	62
Kalamazoo	608	34	Van Buren	363	38
Kalkaska	77	7	Washtenaw	2,578	113
Kent	3,011	51	Wayne	10,239	491
Keweenaw	69	2	Wexford	400	27
Total	55,848	3,406			

6. Registry Identification Cards Revoked

Registry Identification Cards Revoked	
March	Revoked
March	0

7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of March 31	
Condition	Percent of Total
Agitation of Alzheimer's Disease	0.00
AIDS	0.00
Amyotrophic Lateral Sclerosis	0.00
Arthritis	19.86
Autism	0.76
Cachexia or Wasting Syndrome	0.18
Cancer	2.70
Cerebral Palsy	0.13
Chronic Pain	61.23
Colitis	0.09
Crohn's Disease	0.63
Glaucoma	0.67
Hepatitis C	0.45
HIV Positive	0.27
Inflammatory Bowel Disease	0.63
Muscle Spasms	6.65
Nail Patella	0.00
Obsessive Compulsive Disorder	1.35
Parkinson's Disease	0.04
Post-Traumatic Stress Disorder	9.39
Rheumatoid Arthritis	1.21
Seizures	1.44
Severe and Chronic Pain	48.16
Severe Nausea	2.70
Spinal Cord Injury	0.40
Tourette's Syndrome	0.09
Ulcerative Colitis	0.18

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications	
As of March 31	
March	Physicians
March	135

9. Applications not Processed within Established Time Requirements

Applications not Timely Processed	
March 1 - March 31	
Initial	Renewal
0%	0%

10. Revenue and Expenses

Revenue Collected
March 1 - March 31
Amount
\$94,780

Expenses	
March 1 - March 31	
Category	Amount
State Employee Wages	\$72,827.73
State Employee Benefits	\$38,432.94
Materials and Equipment	\$16,261.42
March Total	\$127,522.09